

Date _____

Dealer Name		Personal <input type="checkbox"/>	Business <input type="checkbox"/>	Sign & Drive <i>(1st Payment Waived)</i>		County:
Lessee		Garaging Address				
Co-Lessee		Physical Address				
Term	Model Year	Make	Model	VIN		
Tax Rate					Money Factor	

1. Capitalized Cost Data

a. AGREED UPON VALUE OF VEHICLE	=\$	_____
b. Upfront Sales Tax	+\$	_____
c. Title Fee	+\$	_____
d. Initial License & Registration	+\$	_____
e. Dealer Doc Fee	+\$	_____
f. Acquisition Fee	+\$	_____
g. Service Contract / Extended Warranty	+\$	_____
h. Credit Health & Life	+\$	_____
i. Maintenance Contract	+\$	_____
j. Tire & Wheel	+\$	_____
k. Negative Equity	+\$	_____
l. Upfront Tax on Cap Cost Reduction (If applicable)	+\$	_____
m. Other: _____	+\$	_____
n. Other: _____	+\$	_____
p. GROSS CAPITALIZED COST (Sum: a thru n)	=\$	_____
q. Cap. Cost Reduction: Cash	-\$	_____
r. Cap. Cost Reduction: Trade	-\$	_____
s. Cap. Cost Reduction: Rebate	-\$	_____
t. Cap. Cost Reduction: Non-Cash Credits	-\$	_____
u. TOTAL CAP COST REDUCTION (Sum: q thru t)	=\$	_____
v. ADJUSTED CAPITALIZED COST (p - u)	=\$	_____

2. Maximum End of Term - Residual

a. MSRP	\$	_____
b. Total Approved Value Adds	+\$	_____
c. Adjusted MSRP (a+b) Cannot exceed MRM	=\$	_____
d. Residual %		_____
e. Residual Value (c x d)	=\$	_____
f. Excess Mileage Adjustment (\$0.20 per)		
\$ _____ x _____ total excess miles	-\$	_____
g. Inception Mileage Adj. (over 500 miles, \$0.20 per)		
\$ _____ x _____ miles over 500	-\$	_____
h. TOTAL ALLOWABLE RESIDUAL (e-f-g)	=\$	_____

3. Payment Calculation

a. Gross Capitalized Cost (1p)	\$	_____
b. Cap Cost Reduction (1u)	-\$	_____
c. Adjusted Cap Cost (1v)	=\$	_____
d. Residual Value (2h)	-\$	_____
e. DEPRECIATION (c-d)	=\$	_____
f. Term	(mos)	_____
g. Monthly Depreciation (e ÷ f)	=\$	_____
h. Adj Cap Cost + Residual (c + d)	=\$	_____
i. Money Factor	x	_____
j. Monthly Rent Charge (h x i)	=\$	_____
k. Base Payment (g + j)	=\$	_____
l. Monthly Sales Tax	+\$	_____
m. TOTAL MONTHLY PAYMENT (k+l)	=\$	_____

4. Initial Charges Due At Signing

a. Cap Cost Reduction (1u)	\$	_____
b. First Monthly Payment (incl. taxes) (3m)	+\$	_____
c. Single Payment	+\$	_____
d. Security Deposit (nearest \$25)	+\$	_____
e. License & Registration Fees	+\$	_____
f. Title Fee	+\$	_____
g. Acquisition Fee (incl. Taxes)	+\$	_____
h. Documentation Fee	+\$	_____
i. Upfront Sales Tax on Vehicle	+\$	_____
j. Service contract/Warranty & Maint Contract	+\$	_____
k. Other: _____	+\$	_____
l. Other: _____	+\$	_____
m. Other: _____	+\$	_____
n. Other: _____	+\$	_____
o. Other: _____	+\$	_____
p. TOTAL (Sum: a thru o)	=\$	_____

5. Official Fee Calculation

a. Capitalized Cost Reduction Tax	\$	_____
b. (Title Fee) + (Lic/Reg Fee) x (Term in years)	+\$	_____
c. Upfront Tax	+\$	_____
d. Sales Tax (monthly tax) x (Term in months)	+\$	_____
e. Property Tax (if applicable)	+\$	_____
f. TOTAL ESTIMATED FEES (Sum: a thru e)	=\$	_____

6. Net Dealer Proceeds / Total Advance

a. Adjusted Capitalized Cost (1v)	\$	_____
b. Dealer Participation on Money Factor and/or Flat	+\$	_____
c. Acquisition Fee (1f) or (4g)	-\$	_____
d. Security Deposit (4d)	-\$	_____
e. First Monthly Payment (4b - unless 1st pmt waived)	-\$	_____
f. Single Payment (4c)	-\$	_____
g. Upfront Taxes Remitted by Lender - KY, LA Only	-\$	_____
h. Other: _____	-\$	_____
i. TOTAL ADVANCE	=\$	_____

Trade Description

Year _____	Make _____
Trade Allowance \$ _____	Trade Payoff _____

Incentivized Money Factor?
Desc: _____

Additional Information