Fixed Value Program **National**



As an FCA US dealer, you can purchase lease vehicles up to 60 days before maturity at the Chrysler Capital fixed price (residual, plus any remaining payments, unpaid fees and the purchase option fee).

BUT THERE'S MORE!

Now you can extend your fixed pricing timeline with the Chrysler Capital Fixed Value Program (FVP)!

Average 50 percent lease penetration with Chrysler Capital for the three-month period outlined below and your dealership qualifies for fixed value pricing up to 30 days before maturity! FVP begins on day ONE of the following quarter!

| Three-month qualification period | Sept - Nov | Dec - Feb | Mar – May | June – Aug |
|----------------------------------|------------|-----------|-----------|------------|
| Contracts funded by | Dec 15 | Mar 15 | June 15 | Sept 15 |
| FVP start dates | January 1 | April 1 | July 1 | October 1 |

60 days to lease maturity - All dealers

Eligible to purchase lease vehicles at fixed value up to 60 days before lease maturity

30 days to lease maturity - FVP-eligible dealers (as defined above) Eligible to purchase lease vehicles at fixed value up to **30 days before lease maturity**

O days to lease maturity - Floorplan dealers

Eligible to purchase lease vehicles at fixed value all the way up to the lease maturity date

This is a great opportunity to bring lease customers in and get them into a new vehicle. PLUS, restock your inventory with high-quality, low-mileage vehicles at a lower cost to your dealership.

Contact your Dealer Relationship Manager with questions regarding the Chrysler Capital FVP. And as always, thank you for your business.