



USED VEHICLE PRICING ENHANCEMENTS

You spoke, we listened! The summer selling season is a perfect time to take advantage of these exciting enhancements to increase your used vehicles sales!

Updates include:

- » Increased term/mileage limits
 - Up to 60 months on vehicles with 90-100k miles
 - Up to 48 months on vehicles with 100k+ miles
- » Enhanced 75-month term eligibility for used vehicles
 - Age of three years or less
 - 120% max LTV
 - Vehicle must be under 80,000 miles; vehicles 80,000 up to 100,000 miles are capped at 60 months
- » Increased max participation for used vehicles – majority of deals not currently receiving participation will now be approved with participation and several tiers will have higher participation opportunities

Please contact your Dealer Relationship Manager with any questions about these program enhancements.