## Now accepting applications! FCA US and Chrysler Capital partner to present the Enhanced Courtesy Transportation Program

The Courtesy Transportation Program (CTP) has recently been enhanced, making vehicles placed into service as of January 21, 2021, eligible for consumer incentives on retail and lease contracts, when sold after exiting the program and meeting all eligibility requirements.

We have completed enhancements to our credit and funding systems that will ensure applications and contracts are handled appropriately, based on state requirements.

## PLEASE NOTE:

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- » Most vehicles sold to consumers will be contracted as NEW, unless otherwise required by state guidelines. This means the process has not changed – submit as new to credit, contract as new and take advantage of the existing new vehicle incentives offered by FCA US and administered by Chrysler Capital.
  - Current guidelines for retail contracts apply; see Retail Program Guide for details
  - Current guidelines for lease contracts apply; see Lease Program Guide for details
- **» Retail Applications and Contracts** where state guidelines require dealers to contract a prior CTP vehicle as USED, the following will apply:
  - Applications submitted via Dealertrack or RouteOne must be submitted as USED. CTP VINs submitted as USED will receive new car pricing and eligible incentives as part of the decisioning process in credit.
  - When contracting, dealer will need to mark "USED" on the retail contracts.
- **» Lease Applications and Contracts** where state guidelines require dealers to contract a prior CTP vehicle as USED, the following will apply:
  - Applications submitted via Dealertrack or RouteOne must be submitted as USED. CTP VINs submitted as USED will receive new car pricing and eligible incentives as part of the decisioning process in credit.
  - Applications submitted via the Chrysler Capital Dealer Website must be submitted as NEW until enhancements can be put into place.
  - When contracting, dealer will need to handwrite "USED" in the "Leased Vehicle" section and have the customer initial the handwritten entry.

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