

INCENTIVIZED APR OFFERS (EXCLUDES GLBC & MWBC)

EFFECTIVE: 07.02.24 - **07.31.24**(UNLESS OTHERWISE NOTED) **07.12.24**

Enhanced \$450 Flat on ALL incentivized APR offers tiers 1-4

LISTED RATES ARE FOR TIERS 1 AND 2 ON NEW VEHICLES ONLY

Applicable on select trims and tiers. Refer to DealerCONNECT for official program rules.

2023 MODEL YEAR	36	48	60	72	84	36 Standalone	60 Standalone	72 Standalone
Dodge Challenger (Excludes R/T Scat Pack and SRT')	-	-	-	-	-	-	-	6.9%
Dodge Charger (Excludes Scat Pack and SRT)	-	-	-	-	-	-	-	6.9%
FIAT 500x	1.9%	2.9%	4.9%	5.9%	-	-	3.9%	-
2024 MODEL YEAR	36	48	60	72	84	36 Standalone	60 Standalone	72 Standalone
Alfa Giulia (Excludes Quadrifoglio)	-	-	-	-	-	-	-	5.9%
Alfa Stelvio (Excludes Quadrifoglio)	-	-	-	-	-	-	-	5.9%
FIAT 500e	-	-	-	-	-	-	2.9%	-
Jeep. Grand Cherokee 4xe (Excludes Overland, Summit and Trailhawk)	-	-	-	-	-	3.9%	-	-
Jeep Grand Cherokee Laredo (Excludes Laredo A 4x2)	-	-	-	-	-	3.9%	-	7.9%
Jeep Grand Cherokee Limited	-	-	-	-	-	-	-	6.9%
Jeep Grand Cherokee L Limited	-	-	-	-	-	-	-	6.9%
Grand Wagoneer Series I & II	-	-	-	-	-	-	-	5.9%

Customers residing in the Great Lakes Business Center and Midwest Business Center boundaries are not eligible for the above Incentivized APR Offers

Standalone offers must match the offered term exactly; all other offers are up to the advertised term

Eligibility rules include but are not limited to the following:

- » LTV limits vary by Tier, see call back for approval
- » No recent delinquencies previous bankruptcies, foreclosures, tax liens or public derogatories, including judgments

For terms up to 72 months:

- » Starting APR of 0% increases by 1.9% for Tier 3 and 3.9% for Tier 4
- » Starting APR greater than 0% increases by 2.0% for Tier 3 and 4.0% for Tier 4

For 84-month term:

- » Tiers 1 and 2 ONLY
- » Type 1 transactions ONLY
- » Thin files are not eligible
- » FICO > 680
- » Commercial transactions are not eligible
- » Up to 115% LTV line 3
- » Up to 120% LTV line 5
- » Dealer must request the term as 84 months to be eligible

Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

