

# INCENTIVIZED APR OFFERS (EXCLUDES MWBC)

EFFECTIVE: 05.01.24 - 06.03.24 (UNLESS OTHERWISE NOTED)

Customers residing in the Midwest Business Center boundaries are not eligible for the below Incentivized APR Offers

## LISTED RATES ARE FOR TIERS 1 AND 2 ON NEW VEHICLES ONLY

Applicable on select trims and tiers. Refer to DealerCONNECT for official program rules.

2023 MODEL YEAR	36	48	60	72	84	36 Standalone	60 Standalone	72 Standalone
Chrysler 300	-	-	-	-	-	-	-	6.9%
Chrysler Pacifica Hybrid	-	-	-	-	-	-	-	2.9%
Dodge Challenger	-	-	-	-	-	-	-	6.9%
Dodge Charger	-	-	-	-	-	-	-	6.9%
FIAT' 500x	1.9%	2.9%	4.9%	5.9%	-	-	3.9%	-
Jeep, Gladiator	-	-	-	-	-	-	-	6.9%
Grand Wagoneer Series I & II	-	-	-	-	-	-	-	5.9%
2024 MODEL YEAR	36	48	60	72	84	36 Standalone	60 Standalone	72 Standalone
Jeep Grand Cherokee 4xe	-	-	-	-	-	3.9%	-	-
Jeep Grand Cherokee Laredo	-	-	-	-	-	3.9%	-	7.9%
Jeep Grand Cherokee Limited	-	-	-	-	-	-	-	6.9%
Jeep Grand Cherokee L Limited	-	-	-	-	-	-	-	6.9%
Grand Wagoneer Series I & II	-	-	-	-	-	-	-	5.9%

**Standalone offers** must match the offered term exactly; all other offers are up to the advertised term

#### Eligibility rules include but are not limited to the following:

- » LTV limits vary by tier, see call back for approval
- » No recent delinquencies or previous bankruptcies/foreclosures/ tax liens/public derogatories, including judgements

### For terms up to 72 months:

- » Starting APR of 0% increases by 1.9% for tier 3 and 3.9% for tier 4
- » Starting APR greater than 0% increases by 2.0% for tier 3 and 4.0% for tier 4

#### For 84-month term:

- » Tiers 1 & 2 ONLY
- » Type 1 transactions ONLY
- » Thin files are not eligible
- » FICO > 680
- » Commercial transactions are not eligible
- » Up to 115% LTV line 3
- » Up to 120% LTV line 5
- » Dealer must request the term as 84 months to be eligible

Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

