



DRIVE

## **DriveAbility Financing Program Guide**

Revised: January 2024

# Chrysler Capital DriveAbility Program

Chrysler Capital is pleased to announce our DriveAbility program. The program is designed to meet the needs of customers with physical challenges, providing financial options for accessible vehicles. Take advantage of the Chrysler Capital DriveAbility program to combine the financing of necessary adaptive modifications with the financing of a new Stellantis vehicle.

#### **Chrysler Capital DriveAbility financing program**

The Chrysler Capital DriveAbility program is uniquely designed to give customers and dealers an attractive financing option for mobility upfits in new and used vehicles.

#### Eligibility

- » Valid for all
- » All qualified

#### **Eligible vehicles**

» New, CPO a

#### **Additional details**

- » Retail contracts only
- » Maximum miles at contract initiation = 50,000
- » Compatible for standard and incentivized rate programs
- » Non-commercial and commercial transactions
- » Original upfit invoice must be included - Invoice of the upfit must be identified by VIN and payable to the dealership
- » If no bookout is available on a newer unit, refer to like invoice valuation guidelines located in the Retail Program Guide on the Chrysler Capital Dealer Website

#### **Advance guidelines**

- » Refer to the Chrysler Capital Commercial Rate Sheet for advance guidelines
- » Commercial upfits are treated as a dealer installed option (DIO) that adds value; 100% of the upfit cost can be added to the manufacturer invoice price
- » We advance based on the cost of the vehicle, plus the cost of the upfit

#### **Vehicle invoice/bookout** (\$30,000.00) + **Upfit Cost** (\$10,000.00)

#### Loan-to-Value Calculation\* (\$40,000.00)

» To ensure the most accurate pricing and the most prompt funding decision, please send a message through RouteOne or Dealertrack with the cost and description of upfit(s)

\* We will advance based on the total loan-to-value (LTV) calculation, including upfit.

ll Stellantis dealers	DriveAbility Financing			
d customers are eligible	Medel Veer	Percent of DriveAbility Upfit		
a customers are engible	Model Year	Stellantis	Non-Stellantis	
	2024 and 2023	100%	100%	
es and used vehicles	Used 2022 and 2021	85%	70%	

## How to apply for Chrysler Capital DriveAbility program

Applications for the Chrysler Capital DriveAbility program are only available through RouteOne and Dealertrack.

#### **Applying through RouteOne**

Comments

To apply for Chrysler Capital DriveAbility Financing through RouteOne, select **Mobility** as the Chrysler Capital Special Program, under **Finance Source Specific Information**. Then select to send the app to Chrysler Capital.

redit Bureau:	Experian	This indicates your preferred credit bureau. Your finance source(s) may use this information in a variety of ways or may not use it at all
Show Addition	nal Fields (F12)	Click here to show additional optional fields for Finance Sources you selected.
Einanco	Source Specie	fic Information
	Special Programs:	THE MAN POINT OF THE POINT
	Special Programs.	
	Special Fregrams.	
Mobility		
Mobility		
Mobility Send App to Chrysler Cap	D:	

#### **Applying through Dealertrack**

To apply for Chrysler Capital DriveAbility Financing through Dealertrack, fill out all applicant-required fields prior to selecting **Mobility** as the program selected through Chrysler Capital.

Apps & Contracts R	leports Lender	s Inventory	eMenu	Aftermarket	CRM				
Submit	An App   Transm	ission Status   A	App Status	Contract Status	Reg and Titling				
Submit An Application - Select Lenders									
Summary:		_							
Vehicle / Product / Credit / Tra	ade-In	New Retail Bu	New Retail Business Individual						
Requested Vehicle		2023 Jeep Gr	2023 Jeep Grand Cherokee						
Term / Cash Cap		60 months / \$	60 months / \$47,800						
Applicant Information		AMD	AMD						
Six Lenders Maximum (Onlin	ne Plus Faxback)								
Online					Deselect All				
Lender		Credit Type		Program					
Chrysler Capital		-		Mobility	~				
				i.					
Exclude this application from any pass through programs.									
Submit this application automatically to each lender who has a program available or has not set program parameters on the system.									
Inquire / Submit Save without Submitting									

### For more information, please contact your Dealer Relationship Manager Commercial underwriting team: 855-541-7744 | CommercialCredit@chryslercapital.com



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