

MOBILITY FINANCING PROGRAM GUIDE



CHRYSLER CAPITAL MOBILITY PROGRAM

Chrysler Capital is pleased to announce our Mobility Financing Program. The program is designed to meet the needs of customers with physical challenges, providing financial options for accessible vehicles. Take advantage of the Chrysler Capital Mobility Program to combine the financing of necessary adaptive modifications with the financing of a new FCA US LLC vehicle.

MOBILITY PROGRAM RULES AND ELIGIBILITY

The Chrysler Capital Mobility Program is uniquely designed to give customers and dealers an attractive financing option for mobility upfits in new and used vehicles.

Eligibility:

- » Valid for all FCA US LLC dealers
- » All qualified customers are eligible

Eligible vehicles:

- » New, CPO and used vehicles

MOBILITY FINANCING		
	PERCENT OF MOBILITY UPFIT	
Model Year	FCA US LLC	Non-FCA US LLC
New 2019 & 2020	100%	100%
Used 2018 & 2019	85%	70%
Used 2017	65%	40%

Additional details/eligibility:

- » Retail contracts only
- » Maximum miles at contract initiation = 50,000
- » Compatible for standard and incentivized rate programs
- » Non-commercial and commercial transactions
- » Original upfit invoice must be included
 - Invoice of the upfit must be identified by VIN and payable to the dealership
- » If no bookout is available on a newer unit, refer to the like-invoice valuation guidelines on the Chrysler Capital Dealer Website

Advance guidelines:

- » Refer to the Chrysler capital Commercial Rate Sheet for advance guidelines
- » Commercial upfits are treated as a dealer installed option (DIO) that adds value; 100% of the upfit cost can be added to the manufacturer invoice price
- » We advance based on the cost of the vehicle, plus the cost of the upfit

Vehicle invoice/bookout (\$30,000.00) + Upfit Cost (\$10,000.00)

Loan-to-Value Calculation* (\$40,000.00)

- » To ensure the most accurate pricing and the most prompt funding decision, please send a message through RouteOne or Dealertrack with the cost and description of upfit(s)

* We will advance based on the total loan-to-value (LTV) calculation, including upfit.

HOW TO APPLY FOR CHRYSLER CAPITAL MOBILITY FINANCING

Applications for the Chrysler Capital Mobility Financing Program are only available through RouteOne and Dealertrack.

APPLYING THROUGH ROUTEONE

To apply for Chrysler Capital Mobility Financing through RouteOne, select “Mobility” as the Chrysler Capital Special Program, under “Finance Source Specific Information.” Then select to send the app to Chrysler Capital.

Comments	
<div>Credit Bureau: Experian ▼ This indicates your preferred credit bureau. Your finance source(s) may use this information in a variety of ways or may not use it at all.</div> <div>Show Additional Fields (F12) Click here to show additional optional fields for Finance Sources you selected.</div>	
Finance Source Specific Information	
Chrysler Capital Special Programs: Mobility ▼	
<div>Send App to: Look To Book/Purchase %</div> <div><input checked="" type="checkbox"/> Chrysler Capital</div> <div>Select your Finance Sources now to see which fields are required (in yellow).</div>	

APPLYING THROUGH DEALERTRACK

To apply for Chrysler Capital Mobility Financing through Dealertrack, fill out all applicant-required fields prior to selecting "Mobility" as the program selected through Chrysler Capital.

Apps & Contracts

Reports

Lenders

Inventory

eMenu

Aftermarket

CRM

Submit An App

Transmission Status

App Status

Contract Status

Reg and Titling

Submit An Application - Select Lenders

Summary:

Vehicle / Product / Credit / Trade-In	New Retail Business Individual	Change
Requested Vehicle	2016 CHRYSLER 200 4DR SDN C AWD	Change
Term / Cash Cap	60 months / \$28800	Change
Applicant Information	A M D	Change

Six Lenders Maximum (Online Plus Faxback)

Online			Deselect All
	Lender	Credit Type	Program
<input type="checkbox"/>	Chrysler Capital	-	Mobility

☐ Exclude this application from any pass through programs.
 ☒ Submit this application automatically to each lender who has a program available or has not set program parameters on the system.

Inquire / Submit

[Save without Submitting](#)

**FOR MORE INFORMATION PLEASE CONTACT YOUR
COMMERCIAL SALES MANAGER.**

COMMERCIAL UNDERWRITING TEAM: 855.541.7744