

TRAC LEASE RATE SHEET - 05.01.24 - 06.03.24

LEASE RATES – MONEY FACTORS

All tax exempt customers, increase money factor by 0.00032. Exemption certificate must be included with contract.

| TRAC Lease (excludes PHEV) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48-60 MONTHS |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------|
| TIER 1 | 0.00632 | 0.00632 | 0.00644 | 0.00652 | 0.00659 | 0.00701 |
| TIER 2 | 0.00669 | 0.00669 | 0.00681 | 0.00689 | 0.00696 | 0.00738 |
| TIER 3 | 0.00736 | 0.00736 | 0.00748 | 0.00756 | 0.00763 | 0.00805 |
| TIER 4 | 0.00886 | 0.00886 | 0.00898 | 0.00906 | 0.00913 | 0.00955 |
| TIER 5 | 0.01101 | 0.01101 | 0.01113 | 0.01121 | 0.01128 | 0.01170 |

| TRAC Lease PHEV | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48-60 MONTHS |
|------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------|
| TIER 1 | 0.00708 | 0.00708 | 0.00720 | 0.00728 | 0.00735 | 0.00777 |
| TIER 2 | 0.00744 | 0.00744 | 0.00756 | 0.00764 | 0.00771 | 0.00813 |
| TIER 3 | 0.00812 | 0.00812 | 0.00824 | 0.00832 | 0.00839 | 0.00881 |
| TIER 4 | 0.00962 | 0.00962 | 0.00974 | 0.00982 | 0.00989 | 0.01031 |
| TIER 5 | 0.01177 | 0.01177 | 0.01189 | 0.01197 | 0.01204 | 0.01246 |

MAX RESIDUAL (MIN RESIDUAL = 1%)

| | 24 MONTHS | 25-36 MONTHS | 37-48 MONTHS | 49-60 MONTHS |
|-----------------|------------------|---------------------|---------------------|---------------------|
| TIER 1-3 | 40% | 35% | 30% | 25% |
| TIER 4 | 35% | 30% | 25% | 15% |
| TIER 5 | 30% | 25% | 20% | NOT ELIGIBLE |

For questions regarding calculating residuals please contact your Commercial Sales Manager.

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| | ADVANCE MAX MSRP UP TO | STANDARD FLATS | ACQUISITION FEE | |
|---------------|---------------------------|-------------------|-----------------|-----------------|
| | | | FEE | MARKUP STANDARD |
| TIER 1 | 115% | \$250 | \$595 | \$300 |
| TIER 2 | 110% | \$250 | \$595 | \$300 |
| TIER 3 | 105% | \$250 | \$595 | \$300 |
| TIER 4 | 105% | \$250 | \$595 | \$300 |
| TIER 5 | 105% | \$150 | \$995 | NO MARKUP |

- » Eligible Vehicles - New, untitled FCA US vehicles
- » Vehicle Service Contract up to \$6,500 or VSC MSRP (cannot exceed max advance), MVP products are recommended
- » Purchase option fee of \$350
- » Disposition fee of \$395
- » Vehicle return fee of \$495
- » Valuation of upfitted vehicle packages and dealer installed options subject to approval by Chrysler Capital; call your buyer for details
- » Maximum dealer participation up to 0.00073 (when eligible)
- » All business name transactions require a Corporate Resolution
- » The Notice to Cosigner form and Third Party Guaranty Agreement are required for Third Party Guaranty to be executed

| CALCULATING RESIDUAL |
|---|
| MSRP from manufacturer's invoice + Upfit invoice - Removed equipment <hr style="width: 20%; margin: 0 auto;"/> = Residualizable MSRP |

| NET CAP COST |
|--|
| Agreed upon value of the vehicle + Total acquisition fee +Upfit + Tax/Title/License/Registration +Negative equity -Capitalized cost reduction |

| ADVANCE CALCULATION |
|------------------------------------|
| Net cap cost ÷ Residualizable MSRP |

| STANDARD STIPULATIONS |
|---|
| <ul style="list-style-type: none"> » Must use Chrysler Capital Commercial TRAC Lease Contract <ul style="list-style-type: none"> • Box 2, "Lessee Certification of Intended Purpose," must be signed by customer » Must obtain final approval before contracting » Any changes to the net capital cost and/or deal structure are subject to price adjustments » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound » Compliance with the Wisconsin Marital Property Law is required » A valid U.S. government-issued ID card is required for all applicants » Proof of insurance is required » Physical address is required to fund; a P.O. Box is not an acceptable physical address » Lessee's Affidavit is required |

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| Funding Package Address FEDEX Chrysler Capital Suite 2049 4054 Willow Lake Blvd Memphis, TN 38153 USPS and UPS Chrysler Capital Suite 2049 4054 Willow Lake Blvd Memphis, TN 38118 | Chrysler Capital - LEASE ONLY Titling/Assignee Information CCAP Auto Lease Ltd. P.O. Box 961272 Fort Worth, TX 76161 | Loss Payee - LEASE ONLY CCAP Auto Lease Ltd. P.O. Box 4210 Carmel, IN 46082 |
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