

## COMMERCIAL LEASE RATES: 04.02.24 - 04.30.24

### LEASE RATES - BUY RATES FOR WELL-QUALIFIED APPLICANTS AND TRANSACTIONS

All federally tax exempt customers, increase money factor by 0.00032. Exemption Certificate must be included with contract.

Wagoneer/Grand Wagoneer & Wagoneer L/ Grand Wagoneer L	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00493	0.00487	0.00466	0.00474	0.00458	0.00470
<b>TIER 2</b>	0.00560	0.00554	0.00533	0.00541	0.00525	0.00537
<b>TIER 3</b>	0.00654	0.00648	0.00627	0.00635	0.00619	0.00631
<b>TIER 4</b>	0.00766	0.00760	0.00739	0.00747	0.00731	0.00743
<b>TIER 5</b>	0.00914	0.00908	0.00887	0.00895	0.00879	0.00891

Jeep Wrangler (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00478	0.00476	0.00449	0.00413	0.00428	0.00382
<b>TIER 2</b>	0.00544	0.00542	0.00515	0.00479	0.00494	0.00448
<b>TIER 3</b>	0.00659	0.00657	0.00630	0.00594	0.00609	0.00563
<b>TIER 4</b>	0.00771	0.00769	0.00742	0.00706	0.00721	0.00675
<b>TIER 5</b>	0.00919	0.00917	0.00890	0.00854	0.00869	0.00823

Jeep Wrangler PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00655	0.00653	0.00390	0.00430	0.00484	0.00473
<b>TIER 2</b>	0.00710	0.00708	0.00445	0.00485	0.00539	0.00528
<b>TIER 3</b>	0.00841	0.00839	0.00576	0.00616	0.00670	0.00659
<b>TIER 4</b>	0.00944	0.00942	0.00679	0.00719	0.00773	0.00762
<b>TIER 5</b>	0.01054	0.01052	0.00789	0.00829	0.00883	0.00872

Jeep Cherokee	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00571	0.00569	0.00478	0.00480	0.00569	0.00585
<b>TIER 2</b>	0.00637	0.00635	0.00544	0.00546	0.00635	0.00651
<b>TIER 3</b>	0.00752	0.00750	0.00659	0.00661	0.00750	0.00766
<b>TIER 4</b>	0.00864	0.00862	0.00771	0.00773	0.00862	0.00878
<b>TIER 5</b>	0.01012	0.01010	0.00919	0.00921	0.01010	0.01026

Jeep Compass	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00546	0.00544	0.00495	0.00499	0.00544	0.00560
<b>TIER 2</b>	0.00612	0.00610	0.00561	0.00565	0.00610	0.00626
<b>TIER 3</b>	0.00727	0.00725	0.00676	0.00680	0.00725	0.00741
<b>TIER 4</b>	0.00839	0.00837	0.00788	0.00792	0.00837	0.00853
<b>TIER 5</b>	0.00987	0.00985	0.00936	0.00940	0.00985	0.01001

**CREDIT PHONE** 855-541-7744 | **FUNDING PHONE** 855-976-9766 | **EMAIL** CommercialCredit@chryslercapital.com  
**To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)**  
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Jeep. Gladiator	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00550	0.00548	0.00427	0.00404	0.00548	0.00388
<b>TIER 2</b>	0.00617	0.00615	0.00494	0.00471	0.00615	0.00455
<b>TIER 3</b>	0.00712	0.00710	0.00589	0.00566	0.00710	0.00550
<b>TIER 4</b>	0.00823	0.00821	0.00700	0.00677	0.00821	0.00661
<b>TIER 5</b>	0.00972	0.00970	0.00849	0.00826	0.00970	0.00810

Jeep. Grand Cherokee L	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00532	0.00530	0.00369	0.00365	0.00530	0.00546
<b>TIER 2</b>	0.00599	0.00597	0.00436	0.00432	0.00597	0.00613
<b>TIER 3</b>	0.00693	0.00691	0.00530	0.00526	0.00691	0.00707
<b>TIER 4</b>	0.00805	0.00803	0.00642	0.00638	0.00803	0.00819
<b>TIER 5</b>	0.00953	0.00951	0.00790	0.00786	0.00951	0.00967

Jeep. Grand Cherokee WL (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00532	0.00530	0.00369	0.00365	0.00530	0.00546
<b>TIER 2</b>	0.00599	0.00597	0.00436	0.00432	0.00597	0.00613
<b>TIER 3</b>	0.00693	0.00691	0.00530	0.00526	0.00691	0.00707
<b>TIER 4</b>	0.00805	0.00803	0.00642	0.00638	0.00803	0.00819
<b>TIER 5</b>	0.00953	0.00951	0.00790	0.00786	0.00951	0.00967

Jeep. Grand Cherokee WL PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00568	0.00566	0.00549	0.00557	0.00566	0.00582
<b>TIER 2</b>	0.00635	0.00633	0.00616	0.00624	0.00633	0.00649
<b>TIER 3</b>	0.00729	0.00727	0.00710	0.00718	0.00727	0.00743
<b>TIER 4</b>	0.00841	0.00839	0.00822	0.00830	0.00839	0.00855
<b>TIER 5</b>	0.00989	0.00987	0.00970	0.00978	0.00987	0.01003

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Chrysler Pacifica (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00524	0.00522	0.00421	0.00398	0.00522	0.00538
<b>TIER 2</b>	0.00590	0.00588	0.00487	0.00464	0.00588	0.00604
<b>TIER 3</b>	0.00705	0.00703	0.00602	0.00579	0.00703	0.00719
<b>TIER 4</b>	0.00817	0.00815	0.00714	0.00691	0.00815	0.00831
<b>TIER 5</b>	0.00965	0.00963	0.00862	0.00839	0.00963	0.00979

Chrysler Pacifica PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00668	0.00666	0.00440	0.00438	0.00666	0.00682
<b>TIER 2</b>	0.00723	0.00721	0.00495	0.00493	0.00721	0.00737
<b>TIER 3</b>	0.00854	0.00852	0.00626	0.00624	0.00852	0.00868
<b>TIER 4</b>	0.00957	0.00955	0.00729	0.00727	0.00955	0.00971
<b>TIER 5</b>	0.01067	0.01065	0.00839	0.00837	0.01065	0.01081

All Other PHEV/EV Vehicles	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00564	0.00562	0.00545	0.00553	0.00562	0.00578
<b>TIER 2</b>	0.00631	0.00629	0.00612	0.00620	0.00629	0.00645
<b>TIER 3</b>	0.00725	0.00723	0.00706	0.00714	0.00723	0.00739
<b>TIER 4</b>	0.00837	0.00835	0.00818	0.00826	0.00835	0.00851
<b>TIER 5</b>	0.00985	0.00983	0.00966	0.00974	0.00983	0.00999

All Other Vehicles (excluding PHEV/EV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00566	0.00564	0.00547	0.00555	0.00564	0.00580
<b>TIER 2</b>	0.00633	0.00631	0.00614	0.00622	0.00631	0.00647
<b>TIER 3</b>	0.00727	0.00725	0.00708	0.00716	0.00725	0.00741
<b>TIER 4</b>	0.00839	0.00837	0.00820	0.00828	0.00837	0.00853
<b>TIER 5</b>	0.00987	0.00985	0.00968	0.00976	0.00985	0.01001

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PARTICIPATION			ADVANCE	DIO	ACQUISITION FEE	
TIER	Markup Standard	Markup Incentivized	Max MSRP Up To	Max	Fee	Markup Standard
1	0.00073	0.00042	115%	\$1,800	Refer to the CCAP Incentivized Lease Program for acq. fees. See call back for acq. fee information.	\$300
2	0.00073	0.00042	110%	\$1,800		\$300
3	0.00073	0.00042	105%	\$1,800		\$300
4	0.00073	0.00042	105%	\$1,800		\$300
5	No Markup	0.00042	105%	\$1,800		No Markup

Incentivized Program Rates	Refer to the Chrysler Capital Incentivized Lease Programs on DealerCONNECT
Participation Split	75/25 split on all participation; three payments must be made by customer or subject to chargeback
Security Deposit	Security deposit is waived for: - All tier 1 and 2 approvals Tiers 3-5 standard security deposit is one monthly payment, rounded up to the nearest \$25 increment
Dealer Installed Options (DIO)	Maximum \$1,800 with installation invoice and customer-signed RO or buyer's order; for full list of Chrysler Capital-approved DIOs, see the Residual Value Lease Guide
Disposition Fee	\$395 (unless otherwise regulated by state law)
Vehicle Return Fee (Early Termination)	\$495
Purchase Option Fee	\$350
Single Payment Lease	See Chrysler Capital standard and incentivized rate sheets; single payment leases receive the following reduction: <b>- .00041 for 24-48 months</b>
Sign and Drive	In order to waive first payment, increase money factor for 24 months by 0.00063; for 25 to 48 months, increase money factor by 0.00029
Excess Wear & Tear Protection	Maximum of \$650 or MSRP (state rules apply); MVP products are recommended
Vehicle Service Contract (VSC) Eligibility	VSC may be sold on contracted lease deals where the annual mileage (plus any upfront purchased mileage), multiplied by the term of the lease, exceeds the manufacturer's standard warranty coverage; VSC cannot exceed the lesser of maximum approved advance or \$6,500
Chrysler Capital RVLG	Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis, or as needed
GAP	GAP is included in the lease at no additional cost; selling GAP coverage by the dealer is strictly prohibited
Insurance	Comprehensive and collision coverage is required for the life of the lease and must be verified prior to delivery of the vehicle; Chrysler Capital must be listed as an additional insured and loss payee: - Maximum deductible = \$1,000 - Bodily injury - follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement

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**PURCHASED MILEAGE**

Mileage Plan		Up Front	Termination
Standard	15,000	\$0.20/\$0.40*	\$0.25/\$0.50*
Low	12,000	N/A	\$0.25/\$0.50*
Extra Low	10,000	N/A	\$0.25/\$0.50*

\*See Residual Value Lease Guide for excess mileage and upfront mileage adjustments

**EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS  
TIERS 1-3 ONLY  
TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY**

Term	Low	Extra Low
48 Months	+ 3.0 PTS	+ 4.0 PTS
36 - 47 Months	+ 2.0 PTS	+ 3.0 PTS
25 - 35 Months	+ 1.0 PTS	+ 2.0 PTS

**INITIAL MILEAGE**

From: 501 : 5,000	\$0.20 per mile*
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\*Initial miles not to exceed 5,000; \$0.40 for Alfa Romeo 4C and Quadrifoglio models, SRT®, Trackhawk, TRX, Wagoneer and Grand Wagoneer

**CALCULATING RESIDUAL**

MSRP from manufacturer's invoice
+ Residualizable DIOs
- Removed Equipment
<hr/>
= Residualizable MSRP
x Residual Percentage from Chrysler Capital or OEM Incentive Program

**FIRST PAYMENT WAIVER**

Available for standard and incentivized commercial leases.
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**MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT**

TIER	Standard	Incentivized
1	Waived	Waived
2	Waived	Waived
3	0.00023	0.00018
4	0.00025	0.00019
5	0.00028	0.00025

**FLATS**

TIER	Standard	Incentivized
TIER 1	\$250	\$150
TIER 2	\$250	\$150
TIER 3	\$250	\$150
TIER 4	\$250	\$150
TIER 5	\$150	\$50

**MINIMUM NET CAP COST**

- » Adjusted capitalized cost cannot be less than the adjusted residual value plus one dollar
- » Cap cost reduction cannot exceed 40% of MSRP

**MAXIMUM ADVANCE**

Net cap cost ÷ Residualizable MSRP

**WAIVING FIRST PAYMENT**

Term	Money Factor Increase
24	0.00063
27, 36, 39, 42, 48	0.00029

**NET CAP COST**

- Agreed Upon Value of the Vehicle
- + Acquisition Fee
- + Aftermarket Products
- + Taxes/Title/License/Registration
- + Negative Equity
- Capitalized Cost Reductions

**SINGLE PAYMENT LEASE**

Availability of the program, refer to the Lease Program Guide for details. Single payment leases receive the following reduction:

0.00041 for 24-month terms  
0.00072 for 25-month to 48-month terms

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<p><b>Funding Package Address</b> FedEx™ Shipments to DDS: Chrysler Capital Suite 2049 4054 Willow Lake Blvd Memphis, TN 38153</p> <p>UPS/USPS Chrysler Capital Suite 2049 4054 Willow Lake Blvd Memphis, TN 38118</p> <p><b>Chrysler Capital - LEASE ONLY Titling Information*</b> CCAP Auto Lease Ltd. P.O. Box 961272 Fort Worth, TX 76161</p> <p><small>*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.</small></p>	<p><b>Loss Payee</b> CCAP Auto Lease LTD P.O. BOX 4210 Carmel, IN 46082</p> <p><b>Assignee</b> CCAP Auto Lease LTD P.O. BOX 961272 Fort Worth, TX 76161</p>
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**STANDARD STIPULATIONS:**

- » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound
- » Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- » A Corporate Resolution is required for all commercial/business transactions
- » Must obtain final approval before contracting
- » Any changes to net capital cost and/or deal structure are subject to price adjustments
- » Compliance with the Wisconsin Marital Property Law is required
- » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- » Physical address required to fund; a P.O. Box is not an acceptable physical address
- » Proof of insurance is required
- » Lessee's Affidavit is required

Send Contract Packages	FedEx®	USPS & UPS	Contract Rate Verification form must be submitted with each package.
	Chrysler Capital Suite 2049 4054 Willow Lake Blvd. Memphis, TN 38153	Chrysler Capital Suite 2049 4054 Willow Lake Blvd. Memphis, TN 38118	

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