

COMMERCIAL LEASE RATES: 12.03.24 - 01.02.25

LEASE RATES - BUY RATES FOR WELL-QUALIFIED APPLICANTS AND TRANSACTIONS

All federally tax exempt customers, increase money factor by 0.00032. Exemption Certificate must be included with contract.

| Chrysler Pacifica (excludes PHEV) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00548 | 0.00546 | 0.00445 | 0.00422 | 0.00546 | 0.00562 |
| TIER 2 | 0.00614 | 0.00612 | 0.00511 | 0.00488 | 0.00612 | 0.00628 |
| TIER 3 | 0.00729 | 0.00727 | 0.00626 | 0.00603 | 0.00727 | 0.00743 |
| TIER 4 | 0.00841 | 0.00839 | 0.00738 | 0.00715 | 0.00839 | 0.00855 |
| TIER 5 | 0.00989 | 0.00987 | 0.00886 | 0.00863 | 0.00987 | 0.01003 |

| Chrysler Pacifica PHEV | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00692 | 0.00690 | 0.00464 | 0.00462 | 0.00690 | 0.00706 |
| TIER 2 | 0.00747 | 0.00745 | 0.00519 | 0.00517 | 0.00745 | 0.00761 |
| TIER 3 | 0.00878 | 0.00876 | 0.00650 | 0.00648 | 0.00876 | 0.00892 |
| TIER 4 | 0.00981 | 0.00979 | 0.00753 | 0.00751 | 0.00979 | 0.00995 |
| TIER 5 | 0.01091 | 0.01089 | 0.00863 | 0.00861 | 0.01089 | 0.01105 |

| Dodge Durango | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00438 | 0.00436 | 0.00419 | 0.00427 | 0.00436 | 0.00452 |
| TIER 2 | 0.00505 | 0.00503 | 0.00486 | 0.00494 | 0.00503 | 0.00519 |
| TIER 3 | 0.00599 | 0.00597 | 0.00580 | 0.00588 | 0.00597 | 0.00613 |
| TIER 4 | 0.00711 | 0.00709 | 0.00692 | 0.00700 | 0.00709 | 0.00725 |
| TIER 5 | 0.00859 | 0.00857 | 0.00840 | 0.00848 | 0.00857 | 0.00873 |

| Jeep Compass | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00570 | 0.00568 | 0.00519 | 0.00523 | 0.00568 | 0.00584 |
| TIER 2 | 0.00636 | 0.00634 | 0.00585 | 0.00589 | 0.00634 | 0.00650 |
| TIER 3 | 0.00751 | 0.00749 | 0.00700 | 0.00704 | 0.00749 | 0.00765 |
| TIER 4 | 0.00863 | 0.00861 | 0.00812 | 0.00816 | 0.00861 | 0.00877 |
| TIER 5 | 0.01011 | 0.01009 | 0.00960 | 0.00964 | 0.01009 | 0.01025 |

| Jeep Gladiator | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|----------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00580 | 0.00578 | 0.00457 | 0.00434 | 0.00578 | 0.00343 |
| TIER 2 | 0.00647 | 0.00645 | 0.00524 | 0.00501 | 0.00645 | 0.00410 |
| TIER 3 | 0.00742 | 0.00740 | 0.00619 | 0.00596 | 0.00740 | 0.00505 |
| TIER 4 | 0.00853 | 0.00851 | 0.00730 | 0.00707 | 0.00851 | 0.00616 |
| TIER 5 | 0.01002 | 0.01000 | 0.00879 | 0.00856 | 0.01000 | 0.00765 |

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LEASE RATES - BUY RATES FOR WELL-QUALIFIED APPLICANTS AND TRANSACTIONS

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| Jeep, Grand Cherokee L | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00556 | 0.00554 | 0.00444 | 0.00430 | 0.00554 | 0.00570 |
| TIER 2 | 0.00623 | 0.00621 | 0.00511 | 0.00497 | 0.00621 | 0.00637 |
| TIER 3 | 0.00717 | 0.00715 | 0.00605 | 0.00591 | 0.00715 | 0.00731 |
| TIER 4 | 0.00829 | 0.00827 | 0.00717 | 0.00703 | 0.00827 | 0.00843 |
| TIER 5 | 0.00977 | 0.00975 | 0.00865 | 0.00851 | 0.00975 | 0.00991 |

| Jeep, Grand Cherokee WL (excludes PHEV) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00556 | 0.00554 | 0.00444 | 0.00430 | 0.00554 | 0.00570 |
| TIER 2 | 0.00623 | 0.00621 | 0.00511 | 0.00497 | 0.00621 | 0.00637 |
| TIER 3 | 0.00717 | 0.00715 | 0.00605 | 0.00591 | 0.00715 | 0.00731 |
| TIER 4 | 0.00829 | 0.00827 | 0.00717 | 0.00703 | 0.00827 | 0.00843 |
| TIER 5 | 0.00977 | 0.00975 | 0.00865 | 0.00851 | 0.00975 | 0.00991 |

| Jeep, Grand Cherokee WL PHEV | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00592 | 0.00590 | 0.00573 | 0.00581 | 0.00590 | 0.00606 |
| TIER 2 | 0.00659 | 0.00657 | 0.00640 | 0.00648 | 0.00657 | 0.00673 |
| TIER 3 | 0.00753 | 0.00751 | 0.00734 | 0.00742 | 0.00751 | 0.00767 |
| TIER 4 | 0.00865 | 0.00863 | 0.00846 | 0.00854 | 0.00863 | 0.00879 |
| TIER 5 | 0.01013 | 0.01011 | 0.00994 | 0.01002 | 0.01011 | 0.01027 |

| Jeep, Wrangler (excludes PHEV) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00431 | 0.00429 | 0.00402 | 0.00366 | 0.00381 | 0.00335 |
| TIER 2 | 0.00497 | 0.00495 | 0.00468 | 0.00432 | 0.00447 | 0.00401 |
| TIER 3 | 0.00612 | 0.00610 | 0.00583 | 0.00547 | 0.00562 | 0.00516 |
| TIER 4 | 0.00724 | 0.00722 | 0.00695 | 0.00659 | 0.00674 | 0.00628 |
| TIER 5 | 0.00872 | 0.00870 | 0.00843 | 0.00807 | 0.00822 | 0.00776 |

| Jeep, Wrangler PHEV | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00679 | 0.00677 | 0.00414 | 0.00454 | 0.00508 | 0.00497 |
| TIER 2 | 0.00734 | 0.00732 | 0.00469 | 0.00509 | 0.00563 | 0.00552 |
| TIER 3 | 0.00865 | 0.00863 | 0.00600 | 0.00640 | 0.00694 | 0.00683 |
| TIER 4 | 0.00968 | 0.00966 | 0.00703 | 0.00743 | 0.00797 | 0.00786 |
| TIER 5 | 0.01078 | 0.01076 | 0.00813 | 0.00853 | 0.00907 | 0.00896 |

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| Wagoneer/Grand Wagoneer & Wagoneer L/ Grand Wagoneer L | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00517 | 0.00511 | 0.00490 | 0.00498 | 0.00482 | 0.00494 |
| TIER 2 | 0.00584 | 0.00578 | 0.00557 | 0.00565 | 0.00549 | 0.00561 |
| TIER 3 | 0.00678 | 0.00672 | 0.00651 | 0.00659 | 0.00643 | 0.00655 |
| TIER 4 | 0.00790 | 0.00784 | 0.00763 | 0.00771 | 0.00755 | 0.00767 |
| TIER 5 | 0.00938 | 0.00932 | 0.00911 | 0.00919 | 0.00903 | 0.00915 |

| Ram 1500 DT | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00621 | 0.00619 | 0.00602 | 0.00610 | 0.00619 | 0.00615 |
| TIER 2 | 0.00688 | 0.00686 | 0.00669 | 0.00677 | 0.00686 | 0.00682 |
| TIER 3 | 0.00782 | 0.00780 | 0.00763 | 0.00771 | 0.00780 | 0.00776 |
| TIER 4 | 0.00894 | 0.00892 | 0.00875 | 0.00883 | 0.00892 | 0.00888 |
| TIER 5 | 0.01042 | 0.01040 | 0.01023 | 0.01031 | 0.01040 | 0.01036 |

| Ram 2500 | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00335 | 0.00333 | 0.00316 | 0.00324 | 0.00333 | 0.00349 |
| TIER 2 | 0.00402 | 0.00400 | 0.00383 | 0.00391 | 0.00400 | 0.00416 |
| TIER 3 | 0.00496 | 0.00494 | 0.00477 | 0.00485 | 0.00494 | 0.00510 |
| TIER 4 | 0.00608 | 0.00606 | 0.00589 | 0.00597 | 0.00606 | 0.00622 |
| TIER 5 | 0.00756 | 0.00754 | 0.00737 | 0.00745 | 0.00754 | 0.00770 |

| Ram 3500 | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00335 | 0.00333 | 0.00316 | 0.00324 | 0.00333 | 0.00349 |
| TIER 2 | 0.00402 | 0.00400 | 0.00383 | 0.00391 | 0.00400 | 0.00416 |
| TIER 3 | 0.00496 | 0.00494 | 0.00477 | 0.00485 | 0.00494 | 0.00510 |
| TIER 4 | 0.00608 | 0.00606 | 0.00589 | 0.00597 | 0.00606 | 0.00622 |
| TIER 5 | 0.00756 | 0.00754 | 0.00737 | 0.00745 | 0.00754 | 0.00770 |

| All Other PHEV/EV Vehicles | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00588 | 0.00586 | 0.00569 | 0.00577 | 0.00586 | 0.00602 |
| TIER 2 | 0.00655 | 0.00653 | 0.00636 | 0.00644 | 0.00653 | 0.00669 |
| TIER 3 | 0.00749 | 0.00747 | 0.00730 | 0.00738 | 0.00747 | 0.00763 |
| TIER 4 | 0.00861 | 0.00859 | 0.00842 | 0.00850 | 0.00859 | 0.00875 |
| TIER 5 | 0.01009 | 0.01007 | 0.00990 | 0.00998 | 0.01007 | 0.01023 |

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| All Other Vehicles (excludes PHEV/EV) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00590 | 0.00588 | 0.00571 | 0.00579 | 0.00588 | 0.00604 |
| TIER 2 | 0.00657 | 0.00655 | 0.00638 | 0.00646 | 0.00655 | 0.00671 |
| TIER 3 | 0.00751 | 0.00749 | 0.00732 | 0.00740 | 0.00749 | 0.00765 |
| TIER 4 | 0.00863 | 0.00861 | 0.00844 | 0.00852 | 0.00861 | 0.00877 |
| TIER 5 | 0.01011 | 0.01009 | 0.00992 | 0.01000 | 0.01009 | 0.01025 |

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| PARTICIPATION | | | ADVANCE | DIO | ACQUISITION FEE | |
|---------------|-----------------|---------------------|----------------|---------|---|-----------------|
| TIER | Markup Standard | Markup Incentivized | Max MSRP Up To | Max | Fee | Markup Standard |
| 1 | 0.00073 | 0.00042 | 115% | \$1,800 | Refer to the CCAP Incentivized Lease Program for acq. fees. See call back for acq. fee information. | \$300 |
| 2 | 0.00073 | 0.00042 | 110% | \$1,800 | | \$300 |
| 3 | 0.00073 | 0.00042 | 105% | \$1,800 | | \$300 |
| 4 | 0.00073 | 0.00042 | 105% | \$1,800 | | \$300 |
| 5 | No Markup | 0.00042 | 105% | \$1,800 | | No Markup |

| | |
|--|--|
| Incentivized Program Rates | Refer to the Chrysler Capital Incentivized Lease Programs on DealerCONNECT |
| Participation Split | 75/25 split on all participation; three payments must be made by customer or subject to chargeback |
| Security Deposit | Security deposit is waived for: - All tier 1 and 2 approvals Tiers 3-5 standard security deposit is one monthly payment, rounded up to the nearest \$25 increment |
| Dealer Installed Options (DIO) | Maximum \$1,800 with installation invoice and customer-signed RO or buyer's order; for full list of Chrysler Capital-approved DIOs, see the Residual Value Lease Guide |
| Disposition Fee | \$395 (unless otherwise regulated by state law) |
| Vehicle Return Fee (Early Termination) | \$495 |
| Purchase Option Fee | \$350 |
| Single Payment Lease | See Chrysler Capital standard and incentivized rate sheets; single payment leases receive the following reduction: - .00041 for 24-48 months |
| Sign and Drive | In order to waive first payment, increase money factor for 24 months by 0.00063; for 25 to 48 months, increase money factor by 0.00029 |
| Excess Wear & Tear Protection | Maximum of \$650 or MSRP (state rules apply); MVP products are recommended |
| Vehicle Service Contract (VSC) Eligibility | VSC may be sold on contracted lease deals where the annual mileage (plus any upfront purchased mileage), multiplied by the term of the lease, exceeds the manufacturer's standard warranty coverage; VSC cannot exceed the lesser of maximum approved advance or \$6,500 |
| Chrysler Capital RVLG | Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis, or as needed |
| GAP | GAP is included in the lease at no additional cost; selling GAP coverage by the dealer is strictly prohibited |
| Insurance | Comprehensive and collision coverage is required for the life of the lease and must be verified prior to delivery of the vehicle; Chrysler Capital must be listed as an additional insured and loss payee: - Maximum deductible = \$1,000 - Bodily injury - follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement |

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PURCHASED MILEAGE

| Mileage Plan | | Up Front | Termination |
|--------------|--------|----------------|----------------|
| Standard | 15,000 | \$0.20/\$0.40* | \$0.25/\$0.50* |
| Low | 12,000 | N/A | \$0.25/\$0.50* |
| Extra Low | 10,000 | N/A | \$0.25/\$0.50* |

*See Residual Value Lease Guide for excess mileage and upfront mileage adjustments

**EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS
TIERS 1-3 ONLY
TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY**

| Term | Low | Extra Low |
|----------------|-----------|-----------|
| 48 Months | + 3.0 PTS | + 4.0 PTS |
| 36 - 47 Months | + 2.0 PTS | + 3.0 PTS |
| 25 - 35 Months | + 1.0 PTS | + 2.0 PTS |

CALCULATING RESIDUAL

| |
|--|
| MSRP from manufacturer's invoice |
| + Residualizable DIOs |
| - Removed Equipment |
| <hr/> |
| = Residualizable MSRP |
| x Residual Percentage from Chrysler Capital or OEM Incentive Program |

FIRST PAYMENT WAIVER

Available for standard and incentivized commercial leases.

MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT

| TIER | Standard | Incentivized |
|------|----------|--------------|
| 1 | Waived | Waived |
| 2 | Waived | Waived |
| 3 | 0.00023 | 0.00018 |
| 4 | 0.00025 | 0.00019 |
| 5 | 0.00028 | 0.00025 |

FLATS

| TIER | Standard | Incentivized |
|--------|----------|--------------|
| TIER 1 | \$250 | \$150 |
| TIER 2 | \$250 | \$150 |
| TIER 3 | \$250 | \$150 |
| TIER 4 | \$250 | \$150 |
| TIER 5 | \$150 | \$50 |

MINIMUM NET CAP COST

- » Adjusted capitalized cost cannot be less than the adjusted residual value plus one dollar
- » Cap cost reduction cannot exceed 40% of MSRP

MAXIMUM ADVANCE

Net cap cost ÷ Residualizable MSRP

WAIVING FIRST PAYMENT

| Term | Money Factor Increase |
|--------------------|-----------------------|
| 24 | 0.00063 |
| 27, 36, 39, 42, 48 | 0.00029 |

NET CAP COST

- Agreed Upon Value of the Vehicle
- + Acquisition Fee
- + Aftermarket Products
- + Taxes/Title/License/Registration
- + Negative Equity
- Capitalized Cost Reductions

SINGLE PAYMENT LEASE

Availability of the program, refer to the Lease Program Guide for details. Single payment leases receive the following reduction:

0.00041 for 24-month terms
0.00072 for 25-month to 48-month terms

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| | |
|--|---|
| <p>Funding Package Address FedEx™ Shipments to DDS: Chrysler Capital Suite 2049 4054 Willow Lake Blvd Memphis, TN 38153</p> <p>UPS/USPS Chrysler Capital Suite 2049 4054 Willow Lake Blvd Memphis, TN 38118</p> <p>Chrysler Capital - LEASE ONLY Titling Information* CCAP Auto Lease Ltd. P.O. Box 961272 Fort Worth, TX 76161</p> <p><small>*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.</small></p> | <p>Loss Payee CCAP Auto Lease LTD P.O. BOX 4210 Carmel, IN 46082</p> <p>Assignee CCAP Auto Lease LTD P.O. BOX 961272 Fort Worth, TX 76161</p> |
|--|---|

STANDARD STIPULATIONS:

- » Vehicle must be intended for applicant(s) use; Straw purchases are not allowed
- » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound
- » Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- » A Corporate Resolution is required for all commercial/business transactions
- » Must obtain final approval before contracting
- » Any changes to net capital cost and/or deal structure are subject to price adjustments
- » Compliance with the Wisconsin Marital Property Law is required
- » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- » Physical address required to fund; a P.O. Box is not an acceptable physical address
- » Proof of insurance is required
- » Lessee's Affidavit is required

| | | | |
|------------------------|---|---|--|
| Send Contract Packages | FedEx® | USPS & UPS | Contract Rate Verification form must be submitted with each package. |
| | Chrysler Capital Suite 2049 4054 Willow Lake Blvd. Memphis, TN 38153 | Chrysler Capital Suite 2049 4054 Willow Lake Blvd. Memphis, TN 38118 | |

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