



Alfa Romeo

ALFA ROMEO STANDARD LEASE RATE SHEET - 09.04.24 - 09.30.24

All PHEV vehicles	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00553	0.00551	0.00534	0.00542	0.00551	0.00567
TIER 2	0.00620	0.00618	0.00601	0.00609	0.00618	0.00634
TIER 3	0.00714	0.00712	0.00695	0.00703	0.00712	0.00728
TIER 4	0.00826	0.00824	0.00807	0.00815	0.00824	0.00840
TIER 5	0.00974	0.00972	0.00955	0.00963	0.00972	0.00988

All vehicles (excluding PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00555	0.00553	0.00536	0.00544	0.00553	0.00569
TIER 2	0.00622	0.00620	0.00603	0.00611	0.00620	0.00636
TIER 3	0.00716	0.00714	0.00697	0.00705	0.00714	0.00730
TIER 4	0.00828	0.00826	0.00809	0.00817	0.00826	0.00842
TIER 5	0.00976	0.00974	0.00957	0.00965	0.00974	0.00990

Incentivized Program Rates	Refer to the Alfa Romeo Incentivized Lease Programs on DealerCONNECT
Acquisition Fee	Please refer to the Chrysler Capital Incentivized Lease Program for Tier 1 and 2 acquisition fees. See call back for all other tiers
Dealer Markup	Dealer markup is eligible on acquisition fees of \$595 or more for Tiers 1-4 only. Max markup is \$300
Advance	Maximum all-in advance is up to* 115% on Tier 1, 110% on Tier 2 and 105% on Tiers 3-5.
Incentivized Participation	Maximum incentivized markup is 0.00042 on Tiers 1-5.
Standard Participation	Maximum standard markup is 0.00073 on Tiers 1-4
Dealer Installed Options (DIO)	Maximum \$1,800 with installation invoice and a customer signed RO or buyer's order For a full list of Chrysler Capital's approved DIOs, see the Residual Value Lease Guide
Participation Split	75/25 on all participation, 3 payments must be made by customer or subject to chargeback
Chrysler Capital RVLG	Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis or as needed
Security Deposit	Security deposit is waived for Tiers 1-2 contracts. Tiers 3-5 standard security deposit is one monthly payment, rounded up to the nearest \$25 increment
Disposition Fee	\$395 (unless otherwise regulated by state law)
Excess Mileage at Termination	Standard \$0.25 per mile; \$0.50 per mile on Alfa Romeo 4C and Quadrifoglio models

***If there is a conflict between your Chrysler Capital callback and the above max advance information, your Chrysler Capital callback supersedes the above information provided**

CREDIT PHONE 855-541-7717

FUNDING PHONE 855-976-9766

**To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)
Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.**

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Initial Mileage	\$0.20 per mile; \$0.40 per mile on Alfa Romeo 4C and Quadrifoglio models
Vehicle Return Fee (Early Term)	\$495
Purchase Option Fee	\$350
Tax Exempt Leases	Add 0.00032 to the base factor
Single Payment Lease	Available, refer to the Alfa Romeo Lease Program Guide for details. Chrysler Capital money factors are published in Alfa Romeo standard and incentivized rate sheets. Single payment leases receive the following reduction: » .00041 for 24-48 months
GAP	Included in the lease at no additional cost. Selling GAP coverage by the dealer strictly prohibited
Insurance	Comprehensive and collision coverage is required for the life of the lease Must be verified prior to delivery of the vehicle Chrysler Capital must be listed as an additional insured and loss payee Maximum Deductible: \$1,000 Bodily Injury - follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement
Ancillary Products	See Ancillary Product Grid

STANDARD STIPULATIONS:

- » Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- » Must obtain final approval before contracting
- » Any changes to net capital cost and/or deal structure are subject to price adjustments
- » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound
- » Compliance with the Wisconsin Marital Property Law is required
- » A valid U.S. government-issued ID card is required for all applicants
- » Physical address required to fund; a P.O. Box is not an acceptable physical address
- » Proof of insurance is required
- » Lessee's Affidavit is required
- » Purchasing multiple Chrysler Capital units requires credit manager approval
- » First contract received will fund, others will be subject to return

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PURCHASED MILEAGE			
Mileage Plan		Upfront	Termination
Standard	15,000	\$0.20/\$0.40*	\$0.25/\$0.50*
Low	12,000	N/A	\$0.25/\$0.50*
Extra Low	10,000	N/A	\$0.25/\$0.50*

*See Residual Value Lease Guide for excess mileage and upfront mileage adjustments

EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS TIERS 1-3 ONLY		
TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY		
Term	Low	Extra Low
48 Months	3%	4%
36, 39, 42 Months	2%	3%
24 & 27 Months	1%	2%

MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT		
TIER	Standard	Incentivized
1	Waived	Waived
2	Waived	Waived
3	0.00023	0.00018
4	0.00025	0.00019
5	0.00028	0.00025

WAIVING FIRST PAYMENT	
Term	Money Factor Increase
24	0.00063
27, 36, 39, 42, 48	0.00029

ADVANCE CALCULATION
Net cap cost ÷ Residualizable MSRP

RESIDUAL CALCULATION
MSRP from manufacturer's invoice + Residualizable DIOs - Removed Equipment

= Residualizable MSRP x Residual Percentage from Chrysler Capital or OEM Incentive Program

FLATS		
TIER	Standard	Incentivized
1-4	\$350	\$150
5	\$250	\$50

MINIMUM NET CAP COST

» Adjusted capitalized cost cannot be less than the adjusted residual value plus one dollar

NET CAP COST

Agreed Upon Value of the Vehicle
+ Acquisition Fee
+ Aftermarket Products
+ Taxes/Title/License/Registration
+ Negative Equity
- Capitalized Cost Reductions

Funding Package Address
FedEx
Chrysler Capital
Suite 2049
4054 Willow Lake Blvd
Memphis, TN 38153

UPS/USPS
Chrysler Capital
Suite 2049
4054 Willow Lake Blvd
Memphis, TN 38118

**Chrysler Capital - LEASE ONLY
Titling Information***
CCAP Auto Lease Ltd.
P.O. Box 961272
Fort Worth, TX 76161

*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.

Loss Payee
CCAP Auto Lease LTD
P.O. BOX 4210
Carmel, IN 46082

Assignee
CCAP Auto Lease LTD
P.O. BOX 961272
Fort Worth, TX 76161

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