

COMMERCIAL LEASE RATES: 03.01.23 - 04.03.23

LEASE RATES - BUY RATES FOR WELL-QUALIFIED APPLICANTS AND TRANSACTIONS

All federally tax exempt customers, increase money factor by 0.00032. Exemption Certificate must be included with contract.

Wagoneer/Grand Wagoneer & Wagoneer L/ Grand Wagoneer L	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00443	0.00437	0.00416	0.00424	0.00408	0.00420
TIER 2	0.00510	0.00504	0.00483	0.00491	0.00475	0.00487
TIER 3	0.00604	0.00598	0.00577	0.00585	0.00569	0.00581
TIER 4	0.00716	0.00710	0.00689	0.00697	0.00681	0.00693
TIER 5	0.00864	0.00858	0.00837	0.00845	0.00829	0.00841

Jeep. Wrangler (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00428	0.00426	0.00399	0.00363	0.00378	0.00332
TIER 2	0.00494	0.00492	0.00465	0.00429	0.00444	0.00398
TIER 3	0.00609	0.00607	0.00580	0.00544	0.00559	0.00513
TIER 4	0.00721	0.00719	0.00692	0.00656	0.00671	0.00625
TIER 5	0.00869	0.00867	0.00840	0.00804	0.00819	0.00773

Jeep. Wrangler PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00603	0.00601	0.00338	0.00378	0.00432	0.00421
TIER 2	0.00658	0.00656	0.00393	0.00433	0.00487	0.00476
TIER 3	0.00789	0.00787	0.00524	0.00564	0.00618	0.00607
TIER 4	0.00892	0.00890	0.00627	0.00667	0.00721	0.00710
TIER 5	0.01002	0.01000	0.00737	0.00777	0.00831	0.00820

Jeep. Cherokee	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00521	0.00519	0.00428	0.00430	0.00519	0.00535
TIER 2	0.00587	0.00585	0.00494	0.00496	0.00585	0.00601
TIER 3	0.00702	0.00700	0.00609	0.00611	0.00700	0.00716
TIER 4	0.00814	0.00812	0.00721	0.00723	0.00812	0.00828
TIER 5	0.00962	0.00960	0.00869	0.00871	0.00960	0.00976

Jeep. Compass	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00496	0.00494	0.00445	0.00449	0.00494	0.00510
TIER 2	0.00562	0.00560	0.00511	0.00515	0.00560	0.00576
TIER 3	0.00677	0.00675	0.00626	0.00630	0.00675	0.00691
TIER 4	0.00789	0.00787	0.00738	0.00742	0.00787	0.00803
TIER 5	0.00937	0.00935	0.00886	0.00890	0.00935	0.00951

CREDIT PHONE 855.541.7744 | **FUNDING PHONE** 855.976.9766 | **EMAIL** CommercialCredit@chryslercapital.com
To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)
Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

©2023 Santander Consumer USA Inc. All rights reserved.

Chrysler Capital is a registered trademark of FCA US LLC and licensed to Santander Consumer USA Inc. Lease agreements are owned by CCAP Auto Lease Ltd. and serviced by Chrysler Capital.
Chrysler, Jeep and Wagoneer are registered trademarks of FCA US LLC. ALFA ROMEO is a registered trademark of FCA Group Marketing S.p.A. used with permission.
All other trademarks are the property of their respective owners. CCAP-546561-DLR-2023_022423

COMMERCIAL LEASE RATES: 03.01.23 - 04.03.23

LEASE RATES - BUY RATES FOR WELL-QUALIFIED APPLICANTS AND TRANSACTIONS

All federally tax exempt customers, increase money factor by 0.00032. Exemption Certificate must be included with contract.

Jeep. Gladiator	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00500	0.00498	0.00377	0.00354	0.00498	0.00338
TIER 2	0.00567	0.00565	0.00444	0.00421	0.00565	0.00405
TIER 3	0.00662	0.00660	0.00539	0.00516	0.00660	0.00500
TIER 4	0.00773	0.00771	0.00650	0.00627	0.00771	0.00611
TIER 5	0.00922	0.00920	0.00799	0.00776	0.00920	0.00760

Jeep. Grand Cherokee L	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00464	0.00462	0.00301	0.00297	0.00462	0.00478
TIER 2	0.00531	0.00529	0.00368	0.00364	0.00529	0.00545
TIER 3	0.00625	0.00623	0.00462	0.00458	0.00623	0.00639
TIER 4	0.00737	0.00735	0.00574	0.00570	0.00735	0.00751
TIER 5	0.00885	0.00883	0.00722	0.00718	0.00883	0.00899

Jeep. Grand Cherokee WK	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00533	0.00531	0.00514	0.00522	0.00531	0.00547
TIER 2	0.00600	0.00598	0.00581	0.00589	0.00598	0.00614
TIER 3	0.00694	0.00692	0.00675	0.00683	0.00692	0.00708
TIER 4	0.00806	0.00804	0.00787	0.00795	0.00804	0.00820
TIER 5	0.00954	0.00952	0.00935	0.00943	0.00952	0.00968

Jeep. Grand Cherokee WL (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00464	0.00462	0.00301	0.00297	0.00462	0.00478
TIER 2	0.00531	0.00529	0.00368	0.00364	0.00529	0.00545
TIER 3	0.00625	0.00623	0.00462	0.00458	0.00623	0.00639
TIER 4	0.00737	0.00735	0.00574	0.00570	0.00735	0.00751
TIER 5	0.00885	0.00883	0.00722	0.00718	0.00883	0.00899

CREDIT PHONE 855.541.7744 | **FUNDING PHONE** 855.976.9766 | **EMAIL** CommercialCredit@chryslercapital.com
To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)
Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

©2023 Santander Consumer USA Inc. All rights reserved.

Chrysler Capital is a registered trademark of FCA US LLC and licensed to Santander Consumer USA Inc. Lease agreements are owned by CCAP Auto Lease Ltd. and serviced by Chrysler Capital.
Chrysler, Jeep and Wagoneer are registered trademarks of FCA US LLC. ALFA ROMEO is a registered trademark of FCA Group Marketing S.p.A. used with permission.
All other trademarks are the property of their respective owners. CCAP-546561-DLR-2023_022423

COMMERCIAL LEASE RATES: 03.01.23 - 04.03.23

LEASE RATES - BUY RATES FOR WELL-QUALIFIED APPLICANTS AND TRANSACTIONS

All federally tax exempt customers, increase money factor by 0.00032. Exemption Certificate must be included with contract.

Jeep, Grand Cherokee WL PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00516	0.00514	0.00497	0.00505	0.00514	0.00530
TIER 2	0.00583	0.00581	0.00564	0.00572	0.00581	0.00597
TIER 3	0.00677	0.00675	0.00658	0.00666	0.00675	0.00691
TIER 4	0.00789	0.00787	0.00770	0.00778	0.00787	0.00803
TIER 5	0.00937	0.00935	0.00918	0.00926	0.00935	0.00951

Chrysler Pacifica (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00474	0.00472	0.00371	0.00348	0.00472	0.00488
TIER 2	0.00540	0.00538	0.00437	0.00414	0.00538	0.00554
TIER 3	0.00655	0.00653	0.00552	0.00529	0.00653	0.00669
TIER 4	0.00767	0.00765	0.00664	0.00641	0.00765	0.00781
TIER 5	0.00915	0.00913	0.00812	0.00789	0.00913	0.00929

Chrysler Pacifica PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00616	0.00614	0.00388	0.00386	0.00614	0.00630
TIER 2	0.00671	0.00669	0.00443	0.00441	0.00669	0.00685
TIER 3	0.00802	0.00800	0.00574	0.00572	0.00800	0.00816
TIER 4	0.00905	0.00903	0.00677	0.00675	0.00903	0.00919
TIER 5	0.01015	0.01013	0.00787	0.00785	0.01013	0.01029

All Other Vehicles	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00516	0.00514	0.00497	0.00505	0.00514	0.00530
TIER 2	0.00583	0.00581	0.00564	0.00572	0.00581	0.00597
TIER 3	0.00677	0.00675	0.00658	0.00666	0.00675	0.00691
TIER 4	0.00789	0.00787	0.00770	0.00778	0.00787	0.00803
TIER 5	0.00937	0.00935	0.00918	0.00926	0.00935	0.00951

CREDIT PHONE 855.541.7744 | **FUNDING PHONE** 855.976.9766 | **EMAIL** CommercialCredit@chryslercapital.com
To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)
Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

©2023 Santander Consumer USA Inc. All rights reserved.

Chrysler Capital is a registered trademark of FCA US LLC and licensed to Santander Consumer USA Inc. Lease agreements are owned by CCAP Auto Lease Ltd. and serviced by Chrysler Capital.
Chrysler, Jeep and Wagoneer are registered trademarks of FCA US LLC. ALFA ROMEO is a registered trademark of FCA Group Marketing S.p.A. used with permission.
All other trademarks are the property of their respective owners. CCAP-546561-DLR-2023_022423

COMMERCIAL LEASE RATES: 03.01.23 - 04.03.23

PARTICIPATION			ADVANCE	DIO	ACQUISITION FEE	
TIER	Markup Standard	Markup Incentivized	Max MSRP Up To	Max	Fee	Markup Standard
1	0.00073	0.00042	115%	\$1,200	Refer to the CCAP Incentivized Lease Program for acq. fees. See call back for acq. fee information.	\$300
2	0.00073	0.00042	110%	\$1,200		\$300
3	0.00073	0.00042	105%	\$1,200		\$300
4	0.00073	0.00042	105%	\$1,200		\$300
5	No Markup	0.00042	105%	\$1,200		No Markup

Incentivized Program Rates	Refer to the Chrysler Capital Incentivized Lease Programs on DealerCONNECT
Participation Split	75/25 split on all participation; three payments must be made by customer or subject to chargeback
Security Deposit	Security deposit is waived for: - All tier 1 and 2 approvals Tiers 3-5 standard security deposit is one monthly payment, rounded up to the nearest \$25 increment
Dealer Installed Options (DIO)	Maximum \$1,200 with installation invoice and customer-signed RO or buyer's order; for full list of Chrysler Capital-approved DIOs, see the Residual Value Lease Guide
Disposition Fee	\$395 (unless otherwise regulated by state law)
Vehicle Return Fee (Early Termination)	\$495
Purchase Option Fee	\$350
Single Payment Lease	See Chrysler Capital standard and incentivized rate sheets; single payment leases receive the following reduction: - 0.00041 for 24-month terms - 0.00072 for 25-month to 48-month terms
Sign and Drive	In order to waive first payment, increase money factor for 24 months by 0.00063; for 25 to 48 months, increase money factor by 0.00029
Excess Wear & Tear Protection	Maximum of \$650 or MSRP (state rules apply); MVP products are recommended
Vehicle Service Contract (VSC) Eligibility	VSC may be sold on contracted lease deals where the annual mileage (plus any upfront purchased mileage), multiplied by the term of the lease, exceeds the manufacturer's standard warranty coverage; VSC cannot exceed the lesser of maximum approved advance or \$6,500
Chrysler Capital RVLG	Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis, or as needed
GAP	GAP is included in the lease at no additional cost; selling GAP coverage by the dealer is strictly prohibited
Insurance	Comprehensive and collision coverage is required for the life of the lease and must be verified prior to delivery of the vehicle; Chrysler Capital must be listed as an additional insured and loss payee: - Maximum deductible = \$1,000 - Bodily injury - follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement

CREDIT PHONE 855.541.7744 | **FUNDING PHONE** 855.976.9766 | **EMAIL** CommercialCredit@chryslercapital.com
To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)
Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

©2023 Santander Consumer USA Inc. All rights reserved.

Chrysler Capital is a registered trademark of FCA US LLC and licensed to Santander Consumer USA Inc. Lease agreements are owned by CCAP Auto Lease Ltd. and serviced by Chrysler Capital.
Chrysler, Jeep and Wagoneer are registered trademarks of FCA US LLC. ALFA ROMEO is a registered trademark of FCA Group Marketing S.p.A. used with permission.
All other trademarks are the property of their respective owners. CCAP-546561-DLR-2023_022423

COMMERCIAL LEASE RATES: 03.01.23 - 04.03.23

PURCHASED MILEAGE

Mileage Plan		Up Front	Termination
Standard	15,000	\$0.20/\$0.40*	\$0.25/\$0.50*
Low	12,000	N/A	\$0.25/\$0.50*
Extra Low	10,000	N/A	\$0.25/\$0.50*

*See Residual Value Lease Guide for excess mileage and upfront mileage adjustments

EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS TIERS 1-3 ONLY TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY

Term	Low	Extra Low
48 Months	+ 3.0 PTS	+ 4.0 PTS
36 - 47 Months	+ 2.0 PTS	+ 3.0 PTS
25 - 35 Months	+ 1.0 PTS	+ 2.0 PTS

INITIAL MILEAGE

From: 501 : 5,000	\$0.20 per mile*
-------------------	------------------

*Initial miles not to exceed 5,000; \$0.40 for Alfa Romeo 4C and Quadrifoglio models, SRT®, Trackhawk, TRX, Wagoneer and Grand Wagoneer

CALCULATING RESIDUAL

MSRP from manufacturer's invoice
+ Residualizable DIOs
- Removed Equipment
= Residualizable MSRP
x Residual Percentage from Chrysler Capital or OEM Incentive Program

FIRST PAYMENT WAIVER

Available for standard and incentivized commercial leases.

MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT

TIER	Standard	Incentivized
1	Waived	Waived
2	Waived	Waived
3	0.00023	0.00018
4	0.00025	0.00019
5	0.00028	0.00025

FLATS

TIER	Standard	Incentivized
TIER 1	\$250	\$150
TIER 2	\$250	\$150
TIER 3	\$250	\$150
TIER 4	\$250	\$150
TIER 5	\$150	\$50

MINIMUM NET CAP COST

» Net cap cost cannot be lower than the greater of
1) 60% of MSRP or 2) Adj. Residual + \$2,500
» Cap cost reduction cannot exceed 40% of MSRP

MAXIMUM ADVANCE

Net cap cost ÷ Residualizable MSRP

WAIVING FIRST PAYMENT

Term	Money Factor Increase
24	0.00063
27, 36, 39, 42, 48	0.00029

NET CAP COST

Agreed Upon Value of the Vehicle
+ Acquisition Fee
+ Aftermarket Products
+ Taxes/Title/License/Registration
+ Negative Equity
- Capitalized Cost Reductions

SINGLE PAYMENT LEASE

Availability of the program, refer to the Lease Program Guide for details. Single payment leases receive the following reduction:

0.00041 for 24-month terms
0.00072 for 25-month to 48-month terms

CREDIT PHONE 855.541.7744 | **FUNDING PHONE** 855.976.9766 | **EMAIL** CommercialCredit@chryslercapital.com
To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)
Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

©2023 Santander Consumer USA Inc. All rights reserved.

Chrysler Capital is a registered trademark of FCA US LLC and licensed to Santander Consumer USA Inc. Lease agreements are owned by CCAP Auto Lease Ltd. and serviced by Chrysler Capital.
Chrysler, Jeep and Wagoneer are registered trademarks of FCA US LLC. ALFA ROMEO is a registered trademark of FCA Group Marketing S.p.A. used with permission.
All other trademarks are the property of their respective owners. CCAP-546561-DLR-2023_022423

COMMERCIAL LEASE RATES: 03.01.23 - 04.03.23

Funding Package Address

FedEx™ Shipments to DDS:
Chrysler Capital
Suite 2049
4054 Willow Lake Blvd
Memphis, TN 38153

UPS/USPS
Chrysler Capital
Suite 2049
4054 Willow Lake Blvd
Memphis, TN 38118

Chrysler Capital - LEASE ONLY

Titling Information*

CCAP Auto Lease Ltd.
P.O. Box 961272
Fort Worth, TX 76161

*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.

Loss Payee

CCAP Auto Lease LTD
P.O. BOX 4210
Carmel, IN 46082

Assignee

CCAP Auto Lease LTD
P.O. BOX 961272
Fort Worth, TX 76161

STANDARD STIPULATIONS:

- » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound
- » Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- » A Corporate Resolution is required for all commercial/business transactions
- » Must obtain final approval before contracting
- » Any changes to the net capital cost are subject to price adjustments
- » Compliance with the Wisconsin Marital Property Law is required
- » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- » Physical address required to fund; a P.O. Box is not an acceptable physical address
- » Proof of insurance is required
- » Lessee's Affidavit is required

Send Contract Packages	FedEx®	USPS & UPS	Contract Rate Verification form must be submitted with each package.
	Chrysler Capital Suite 2049 4054 Willow Lake Blvd. Memphis, TN 38153	Chrysler Capital Suite 2049 4054 Willow Lake Blvd. Memphis, TN 38118	

CREDIT PHONE 855.541.7744 | **FUNDING PHONE** 855.976.9766 | **EMAIL** CommercialCredit@chryslercapital.com
To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)
Incentivized rates and residuals are subject to manufacturer rules and must be contracted within the manufacturer's incentive period.

©2023 Santander Consumer USA Inc. All rights reserved.

Chrysler Capital is a registered trademark of FCA US LLC and licensed to Santander Consumer USA Inc. Lease agreements are owned by CCAP Auto Lease Ltd. and serviced by Chrysler Capital. Chrysler, Jeep and Wagoneer are registered trademarks of FCA US LLC. ALFA ROMEO is a registered trademark of FCA Group Marketing S.p.A. used with permission. All other trademarks are the property of their respective owners. CCAP-546561-DLR-2023_022423