

TRAC LEASE RATE SHEET - 09.07.22 - 10.03.22

LEASE RATES – MONEY FACTORS

All tax exempt customers, increase money factor by 0.00032. Exemption certificate must be included with contract.

| Jeep, Wrangler (excludes PHEV) | 24 MONTHS | 25-36 MONTHS | 37-48 MONTHS | 49-60 MONTHS |
|---|------------------|---------------------|---------------------|---------------------|
| TIER 1 | 0.00484 | 0.00496 | 0.00511 | 0.00554 |
| TIER 2 | 0.00518 | 0.00533 | 0.00543 | 0.00558 |
| TIER 3 | 0.00584 | 0.00601 | 0.00626 | 0.00668 |
| TIER 4 | 0.00726 | 0.00751 | 0.00754 | 0.00806 |
| TIER 5 | 0.00956 | 0.00966 | 0.00976 | NOT ELIGIBLE |

| Jeep, Gladiator | 24 MONTHS | 25-36 MONTHS | 37-48 MONTHS | 49-60 MONTHS |
|------------------------|------------------|---------------------|---------------------|---------------------|
| TIER 1 | 0.00484 | 0.00496 | 0.00511 | 0.00554 |
| TIER 2 | 0.00518 | 0.00533 | 0.00543 | 0.00558 |
| TIER 3 | 0.00584 | 0.00601 | 0.00626 | 0.00668 |
| TIER 4 | 0.00726 | 0.00751 | 0.00754 | 0.00806 |
| TIER 5 | 0.00956 | 0.00966 | 0.00976 | NOT ELIGIBLE |

| Chrysler Pacifica PHEV, Jeep Wrangler PHEV | 24 MONTHS | 25-36 MONTHS | 37-48 MONTHS | 49-60 MONTHS |
|---|------------------|---------------------|---------------------|---------------------|
| TIER 1 | 0.00554 | 0.00566 | 0.00581 | 0.00623 |
| TIER 2 | 0.00587 | 0.00602 | 0.00612 | 0.00627 |
| TIER 3 | 0.00654 | 0.00670 | 0.00695 | 0.00737 |
| TIER 4 | 0.00795 | 0.00820 | 0.00823 | 0.00875 |
| TIER 5 | 0.01025 | 0.01035 | 0.01045 | NOT ELIGIBLE |

| All other TRAC Lease | 24 MONTHS | 25-36 MONTHS | 37-48 MONTHS | 49-60 MONTHS |
|-----------------------------|------------------|---------------------|---------------------|---------------------|
| TIER 1 | 0.00480 | 0.00492 | 0.00507 | 0.00549 |
| TIER 2 | 0.00514 | 0.00529 | 0.00539 | 0.00554 |
| TIER 3 | 0.00580 | 0.00596 | 0.00621 | 0.00664 |
| TIER 4 | 0.00721 | 0.00746 | 0.00749 | 0.00801 |
| TIER 5 | 0.00951 | 0.00961 | 0.00971 | NOT ELIGIBLE |

MAX RESIDUAL (MIN RESIDUAL = 1%)

| | 24 MONTHS | 25-36 MONTHS | 37-48 MONTHS | 49-60 MONTHS |
|-----------------|------------------|---------------------|---------------------|---------------------|
| TIER 1-3 | 40% | 35% | 30% | 25% |
| TIER 4 | 35% | 30% | 25% | 15% |
| TIER 5 | 30% | 25% | 20% | NOT ELIGIBLE |

For questions regarding calculating residuals please contact your Commercial Sales Manager.

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| | ADVANCE MAX MSRP UP TO | STANDARD FLATS | ACQUISITION FEE | |
|---------------|---------------------------|-------------------|-----------------|-----------------|
| | | | FEE | MARKUP STANDARD |
| TIER 1 | 115% | \$250 | \$595 | \$300 |
| TIER 2 | 110% | \$250 | \$595 | \$300 |
| TIER 3 | 105% | \$250 | \$595 | \$300 |
| TIER 4 | 105% | \$250 | \$595 | \$300 |
| TIER 5 | 105% | \$150 | \$995 | NO MARKUP |

- » Eligible Vehicles - New, untitled FCA US vehicles
- » Vehicle Service Contract up to \$6,500 or VSC MSRP (cannot exceed max advance), MVP products are recommended
- » Purchase option fee of \$350
- » Disposition fee of \$395
- » Vehicle return fee of \$495
- » Valuation of upfitted vehicle packages and dealer installed options subject to approval by Chrysler Capital; call your buyer for details
- » Maximum dealer participation up to 0.00073 (when eligible)
- » All business name transactions require a Corporate Resolution
- » The Notice to Cosigner form and Third Party Guaranty Agreement are required for Third Party Guaranty to be executed

| CALCULATING RESIDUAL |
|--|
| MSRP from manufacturer's invoice + Upfit invoice - Removed equipment |
| = Residualizable MSRP |

| NET CAP COST |
|--|
| Agreed upon value of the vehicle + Total acquisition fee +Upfit + Tax/Title/License/Registration +Negative equity -Capitalized cost reduction |

| ADVANCE CALCULATION |
|------------------------------------|
| Net cap cost ÷ Residualizable MSRP |

| STANDARD STIPULATIONS |
|--|
| <ul style="list-style-type: none"> » Must use Chrysler Capital Commercial TRAC Lease Contract <ul style="list-style-type: none"> • Box 2, "Lessee Certification of Intended Purpose," must be signed by customer » Must obtain final approval before contracting » Any changes to the amount financed and/or deal structure are subject to price adjustments » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound » Compliance with the Wisconsin Marital Property Law is required » A valid U.S. government-issued ID card is required for all applicants » Proof of insurance is required » Physical address is required to fund; a P.O. Box is not an acceptable physical address » Lessee's Affidavit is required |

| Funding Package Address | Chrysler Capital eDocs | Chrysler Capital - LEASE ONLY | Loss Payee - LEASE ONLY |
|---|--|---|---|
| Preferred - For faster turn-time (up to 1 day) FEDEX Shipments to DDS: Chrysler Capital eDocs Program, Suite 2049 4054 Willow Lake Blvd Memphis, TN 38153 | USPS and UPS Chrysler Capital eDocs Program, Suite 2049 3268 Progress Way Wilmington, OH 45177 | Titling/Assignee Information CCAP Auto Lease Ltd. P.O. Box 961272 Fort Worth, TX 76161 | CCAP Auto Lease Ltd. P.O. Box 4210 Carmel, IN 46082 |

For questions regarding calculating residuals please contact your Commercial Sales Manager.