

COMMERCIAL LEASE RATES: 01.04.22 - 01.31.22

LEASE RATES - BUY RATES FOR WELL-QUALIFIED APPLICANTS AND TRANSACTIONS

All federally tax exempt customers, increase money factor by 0.00032. Exemption Certificate must be included with contract.

Wagoneer and Grand Wagoneer	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00205	0.00199	0.00178	0.00186	0.00170	0.00182
TIER 2	0.00272	0.00266	0.00245	0.00253	0.00237	0.00249
TIER 3	0.00366	0.00360	0.00339	0.00347	0.00331	0.00343
TIER 4	0.00478	0.00472	0.00451	0.00459	0.00443	0.00455
TIER 5	0.00626	0.00620	0.00599	0.00607	0.00591	0.00603

Jeep, Wrangler (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00241	0.00239	0.00212	0.00176	0.00191	0.00145
TIER 2	0.00307	0.00305	0.00278	0.00242	0.00257	0.00211
TIER 3	0.00422	0.00420	0.00393	0.00357	0.00372	0.00326
TIER 4	0.00534	0.00532	0.00505	0.00469	0.00484	0.00438
TIER 5	0.00682	0.00680	0.00653	0.00617	0.00632	0.00586

Jeep, Wrangler PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00378	0.00376	0.00113	0.00153	0.00207	0.00196
TIER 2	0.00433	0.00431	0.00168	0.00208	0.00262	0.00251
TIER 3	0.00564	0.00562	0.00299	0.00339	0.00393	0.00382
TIER 4	0.00667	0.00665	0.00402	0.00442	0.00496	0.00485
TIER 5	0.00777	0.00775	0.00512	0.00552	0.00606	0.00595

Jeep, Cherokee	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00258	0.00256	0.00165	0.00132	0.00256	0.00272
TIER 2	0.00324	0.00322	0.00231	0.00198	0.00322	0.00338
TIER 3	0.00439	0.00437	0.00346	0.00313	0.00437	0.00453
TIER 4	0.00551	0.00549	0.00458	0.00425	0.00549	0.00565
TIER 5	0.00699	0.00697	0.00606	0.00573	0.00697	0.00713

Jeep, Compass	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00258	0.00256	0.00207	0.00163	0.00256	0.00272
TIER 2	0.00324	0.00322	0.00273	0.00229	0.00322	0.00338
TIER 3	0.00439	0.00437	0.00388	0.00344	0.00437	0.00453
TIER 4	0.00551	0.00549	0.00500	0.00456	0.00549	0.00565
TIER 5	0.00699	0.00697	0.00648	0.00604	0.00697	0.00713

Jeep, Gladiator (Sport 4x4 / Sport S 4x4)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00318	0.00316	0.00174	0.00161	0.00316	0.00145
TIER 2	0.00385	0.00383	0.00241	0.00228	0.00383	0.00212
TIER 3	0.00479	0.00477	0.00335	0.00322	0.00477	0.00306
TIER 4	0.00591	0.00589	0.00447	0.00434	0.00589	0.00418
TIER 5	0.00739	0.00737	0.00595	0.00582	0.00737	0.00566

CREDIT PHONE 855.541.7744 | **FUNDING PHONE** 855.976.9766 | **EMAIL** CommercialCredit@chryslercapital.com
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Jeep, Gladiator (all other)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00297	0.00295	0.00174	0.00151	0.00295	0.00135
TIER 2	0.00364	0.00362	0.00241	0.00218	0.00362	0.00202
TIER 3	0.00459	0.00457	0.00336	0.00313	0.00457	0.00297
TIER 4	0.00570	0.00568	0.00447	0.00424	0.00568	0.00408
TIER 5	0.00719	0.00717	0.00596	0.00573	0.00717	0.00557

Jeep, Grand Cherokee L	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00278	0.00276	0.00115	0.00111	0.00276	0.00292
TIER 2	0.00345	0.00343	0.00182	0.00178	0.00343	0.00359
TIER 3	0.00439	0.00437	0.00276	0.00272	0.00437	0.00453
TIER 4	0.00551	0.00549	0.00388	0.00384	0.00549	0.00565
TIER 5	0.00699	0.00697	0.00536	0.00532	0.00697	0.00713

Jeep, Grand Cherokee (WL model; excludes WK)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00278	0.00276	0.00115	0.00111	0.00276	0.00292
TIER 2	0.00345	0.00343	0.00182	0.00178	0.00343	0.00359
TIER 3	0.00439	0.00437	0.00276	0.00272	0.00437	0.00453
TIER 4	0.00551	0.00549	0.00388	0.00384	0.00549	0.00565
TIER 5	0.00699	0.00697	0.00536	0.00532	0.00697	0.00713

Chrysler Pacifica (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00258	0.00256	0.00155	0.00132	0.00256	0.00272
TIER 2	0.00324	0.00322	0.00221	0.00198	0.00322	0.00338
TIER 3	0.00439	0.00437	0.00336	0.00313	0.00437	0.00453
TIER 4	0.00551	0.00549	0.00448	0.00425	0.00549	0.00565
TIER 5	0.00699	0.00697	0.00596	0.00573	0.00697	0.00713

Chrysler Pacifica PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00378	0.00376	0.00150	0.00148	0.00376	0.00392
TIER 2	0.00433	0.00431	0.00205	0.00203	0.00431	0.00447
TIER 3	0.00564	0.00562	0.00336	0.00334	0.00562	0.00578
TIER 4	0.00667	0.00665	0.00439	0.00437	0.00665	0.00681
TIER 5	0.00777	0.00775	0.00549	0.00547	0.00775	0.00791

All Other Vehicles	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00278	0.00276	0.00259	0.00267	0.00276	0.00292
TIER 2	0.00345	0.00343	0.00326	0.00334	0.00343	0.00359
TIER 3	0.00439	0.00437	0.00420	0.00428	0.00437	0.00453
TIER 4	0.00551	0.00549	0.00532	0.00540	0.00549	0.00565
TIER 5	0.00699	0.00697	0.00680	0.00688	0.00697	0.00713

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PARTICIPATION			ADVANCE	DIO	ACQUISITION FEE	
TIER	Markup Standard	Markup Incentivized	Max MSRP	Max	Fee	Markup Standard
1	0.00073	0.00042	115%	\$1,200	Refer to the CCAP Incentivized Lease Program for acq. fees. See call back for acq. fee information.	\$300
2	0.00073	0.00042	115%	\$1,200		\$300
3	0.00073	0.00042	110%	\$1,200		\$300
4	0.00073	0.00042	105%	\$1,200		\$300
5	No Markup	0.00042	105%	\$1,200		No Markup

Incentivized Program Rates	Refer to the Chrysler Capital Incentivized Lease Programs on DealerCONNECT
Participation Split	75/25 split on all participation; three payments must be made by customer or subject to chargeback
Security Deposit	Security deposit is waived for: - All tier 1 and 2 approvals Tiers 3-5 standard security deposit is one monthly payment, rounded up to the nearest \$25 increment
Dealer Installed Options (DIO)	Maximum \$1,200 with installation invoice and customer-signed RO or buyer's order; for full list of Chrysler Capital-approved DIOs, see the Residual Value Lease Guide
Disposition Fee	\$395 (unless otherwise regulated by state law)
Vehicle Return Fee (Early Termination)	\$495
Purchase Option Fee	\$350
Single Payment Lease	See Chrysler Capital standard and incentivized rate sheets; single payment leases receive the following reduction: - 0.00041 for 24-month terms - 0.00072 for 25-month to 48-month terms
Sign and Drive	In order to waive first payment, increase money factor for 24 months by 0.00063; for 25 to 48 months, increase money factor by 0.00029
Excess Wear & Tear Protection	Maximum of \$650 or MSRP (state rules apply); MVP products are recommended
Vehicle Service Contract (VSC) Eligibility	VSC may be sold on contracted lease deals where the annual mileage (plus any upfront purchased mileage), multiplied by the term of the lease, exceeds the manufacturer's standard warranty coverage; VSC cannot exceed the lesser of maximum approved advance or \$6,500
Chrysler Capital RVLG	Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis, or as needed
GAP	GAP is included in the lease at no additional cost; selling GAP coverage by the dealer is strictly prohibited
Insurance	Comprehensive and collision coverage is required for the life of the lease and must be verified prior to delivery of the vehicle; Chrysler Capital must be listed as an additional insured and loss payee: - Maximum deductible = \$1,000 - Bodily injury - follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement

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PURCHASED MILEAGE

Mileage Plan		Up Front	Termination
Standard	15,000	\$0.20*	\$0.25**
Low	12,000	N/A	\$0.25**
Extra Low	10,000	N/A	\$0.25**

*per mile; \$0.40 per mile for Alfa Romeo 4C and Quadrifoglio models, 392, SRT®, Trackhawk, TRX, Wagoneer and Grand Wagoneer
**per mile; \$0.50 per mile for Alfa Romeo 4C and Quadrifoglio models, 392, SRT®, Trackhawk, TRX, Wagoneer and Grand Wagoneer

**EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS
TIERS 1-3 ONLY
TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY**

Term	Low	Extra Low
48 Months	+ 3.0 PTS	+ 4.0 PTS
36 - 47 Months	+ 2.0 PTS	+ 3.0 PTS
25 - 35 Months	+ 1.0 PTS	+ 2.0 PTS

Excludes light duty commercial use vehicles

INITIAL MILEAGE

From: 501 : 5,000	\$0.20 per mile*
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*Initial miles not to exceed 5,000; \$0.40 for Alfa Romeo 4C and Quadrifoglio models, SRT, Trackhawk, TRX, Wagoneer and Grand Wagoneer

CALCULATING RESIDUAL

MSRP from manufacturer's invoice
+ Residualizable DIOs
- Removed Equipment

= Residualizable MSRP
x Residual Percentage from Chrysler Capital or OEM Incentive Program

FIRST PAYMENT WAIVER

Available for standard and incentivized commercial leases.

MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT

TIER	Standard	Incentivized
1	Waived	Waived
2	Waived	Waived
3	0.00023	0.00018
4	0.00025	0.00019
5	0.00028	0.00025

FLATS

TIER	Standard	Incentivized
TIER 1	\$250	\$150
TIER 2	\$250	\$150
TIER 3	\$250	\$150
TIER 4	\$250	\$150
TIER 5	\$150	\$50

MINIMUM NET CAP COST

» Net cap cost cannot be lower than the greater of
1) 60% of MSRP or 2) Adj. Residual + \$2,500
» Cap cost reduction cannot exceed 40% of MSRP

MAXIMUM ADVANCE

Net cap cost ÷ MSRP

WAIVING FIRST PAYMENT

Term	Money Factor Increase
24	0.00063
27, 36, 39, 42, 48	0.00029

NET CAP COST

Agreed Upon Value of the Vehicle
+ Acquisition Fee
+ Aftermarket Products
+ Taxes/Title/License/Registration
+ Negative Equity
- Capitalized Cost Reductions

SINGLE PAYMENT LEASE

Availability of the program, refer to the Lease Program Guide for details. Single payment leases receive the following reduction:

0.00041 for 24-month terms
0.00072 for 25-month to 48-month terms

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<p>Funding Package Address Preferred – For faster turn-time (up to 1 day) FedEx™ Shipments to DDS: Chrysler Capital eDocs Program, Suite 2049 4054 Willow Lake Blvd Memphis, TN 38153</p> <p>Chrysler Capital - LEASE ONLY Titling Information* CCAP Auto Lease Ltd. P.O. Box 961272 Fort Worth, TX 76161</p> <p><small>*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.</small></p>	<p>Loss Payee CCAP Auto Lease LTD P.O. BOX 4210 Carmel, IN 46082</p> <p>Assignee CCAP Auto Lease LTD P.O. BOX 961272 Fort Worth, TX 76161</p>
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STANDARD STIPULATIONS:

- » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound
- » Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- » A Corporate Resolution is required for all commercial/business transactions
- » Must obtain final approval before contracting
- » Any changes to the net capital cost are subject to price adjustments
- » Compliance with the Wisconsin Marital Property Law is required
- » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- » Physical address required to fund; a P.O. Box is not an acceptable physical address
- » Proof of insurance is required
- » Lessee's Affidavit is required

Send Contract Packages	FedEx™	USPS & UPS	Contract Rate Verification form must be submitted with each package.
	Chrysler Capital eDocs Program, Suite 2049 4054 Willow Lake Blvd. Memphis, TN 38153	Chrysler Capital eDocs Program, Suite 2049 3268 Progress Way Wilmington, OH 45177	

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