

# CHRYSLER

## C A P I T A L

### TRAC LEASE RATE SHEET - 02.02.21 - 03.01.21

#### LEASE RATES – MONEY FACTORS

All tax exempt customers, increase money factor by 0.00032. Exemption certificate must be included with contract.

Jeep. Wrangler (excludes 4xe)	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00358	0.00370	0.00385	0.00428
TIER 2	0.00392	0.00407	0.00417	0.00432
TIER 3	0.00458	0.00475	0.00500	0.00542
TIER 4	0.00600	0.00625	0.00628	0.00680
TIER 5	0.00830	0.00840	0.00850	NOT ELIGIBLE

Jeep. Gladiator	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00358	0.00370	0.00385	0.00428
TIER 2	0.00392	0.00407	0.00417	0.00432
TIER 3	0.00458	0.00475	0.00500	0.00542
TIER 4	0.00600	0.00625	0.00628	0.00680
TIER 5	0.00830	0.00840	0.00850	NOT ELIGIBLE

FIAT 500e	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00455	0.00468	0.00483	0.00525
TIER 2	0.00489	0.00504	0.00514	0.00529
TIER 3	0.00555	0.00572	0.00597	0.00639
TIER 4	0.00697	0.00722	0.00725	0.00777
TIER 5	0.00927	0.00937	0.00947	NOT ELIGIBLE

Hybrid/Electric Vehicles	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00428	0.00440	0.00455	0.00497
TIER 2	0.00461	0.00476	0.00486	0.00501
TIER 3	0.00528	0.00544	0.00569	0.00611
TIER 4	0.00669	0.00694	0.00697	0.00749
TIER 5	0.00899	0.00909	0.00919	NOT ELIGIBLE

All other TRAC Lease	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00354	0.00366	0.00381	0.00423
TIER 2	0.00388	0.00403	0.00413	0.00428
TIER 3	0.00454	0.00470	0.00495	0.00538
TIER 4	0.00595	0.00620	0.00623	0.00675
TIER 5	0.00825	0.00835	0.00845	NOT ELIGIBLE

#### MAX RESIDUAL (MIN RESIDUAL = 1%)

	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1-3	40%	35%	30%	25%
TIER 4	35%	30%	25%	15%
TIER 5	30%	25%	20%	NOT ELIGIBLE

**For questions regarding calculating residuals please contact your Commercial Sales Manager.**

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	ADVANCE MAX MSRP	STANDARD FLATS	ACQUISITION FEE	
			FEE	MARKUP STANDARD
<b>TIER 1</b>	115%	\$250	\$595	\$300
<b>TIER 2</b>	115%	\$250	\$595	\$300
<b>TIER 3</b>	110%	\$250	\$595	\$300
<b>TIER 4</b>	105%	\$250	\$595	\$300
<b>TIER 5</b>	105%	\$150	\$995	NO MARKUP

- » Eligible Vehicles - New, untitled FCA US vehicles
- » Vehicle Service Contract up to \$6,500 or VSC MSRP (cannot exceed max advance), MVP products are preferred
- » Purchase option fee of \$350
- » Disposition fee of \$395
- » Vehicle return fee of \$495

- » Valuation of upfitted vehicle packages and dealer installed options subject to approval by Chrysler Capital; call your buyer for details
- » Maximum dealer participation up to 0.00073 (when eligible)
- » All business name transactions require a Corporate Resolution
- » The Notice to Cosigner form and Third Party Guaranty Agreement are required for Third Party Guaranty to be executed

CALCULATING RESIDUAL
MSRP from manufacturer's invoice + Upfit invoice - Removed equipment
<hr/>
= Residualizable MSRP

NET CAP COST
Agreed upon value of the vehicle + Total acquisition fee +Upfit + Tax/Title/License/Registration +Negative equity -Capitalized cost reduction

ADVANCE CALCULATION
Net cap cost ÷ Residualizable MSRP

STANDARD STIPULATIONS
<ul style="list-style-type: none"> <li>» Must use Chrysler Capital Commercial TRAC Lease Contract <ul style="list-style-type: none"> <li>• Box 2, "Lessee Certification of Intended Purpose," must be signed by customer</li> </ul> </li> <li>» Must obtain final approval before contracting</li> <li>» Any changes to the amount financed and/or deal structure are subject to price adjustments</li> <li>» Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback</li> <li>» Compliance with the Wisconsin Marital Property Law is required</li> <li>» A valid U.S. government-issued ID card is required for all applicants</li> <li>» Proof of insurance is required</li> <li>» Physical address is required to fund; a P.O. Box is not an acceptable physical address</li> <li>» Lessee's Affidavit is required</li> </ul>

Funding Package Address	Chrysler Capital eDocs	Chrysler Capital - LEASE ONLY	Loss Payee - LEASE ONLY
Preferred - For faster turn-time (up to 1 day) FEDEX Shipments to DDS: Chrysler Capital eDocs Program, Suite 2049 4054 Willow Lake Blvd Memphis, TN 38153	USPS and UPS Chrysler Capital eDocs Program, Suite 2049 3268 Progress Way Wilmington, OH 45177	Titling/Assignee Information CCAP Auto Lease Ltd. P.O. Box 961272 Fort Worth, TX 76161	CCAP Auto Lease Ltd. P.O. Box 4210 Carmel, IN 46082

**For questions regarding calculating residuals please contact your Commercial Sales Manager.**