

TRAC LEASE RATE SHEET - 09.01.21 - 09.30.21

LEASE RATES – MONEY FACTORS

All tax exempt customers, increase money factor by 0.00032. Exemption certificate must be included with contract.

Jeep, Wrangler (excludes PHEV)	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00358	0.00370	0.00385	0.00428
TIER 2	0.00392	0.00407	0.00417	0.00432
TIER 3	0.00458	0.00475	0.00500	0.00542
TIER 4	0.00600	0.00625	0.00628	0.00680
TIER 5	0.00830	0.00840	0.00850	NOT ELIGIBLE

Jeep, Gladiator	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00358	0.00370	0.00385	0.00428
TIER 2	0.00392	0.00407	0.00417	0.00432
TIER 3	0.00458	0.00475	0.00500	0.00542
TIER 4	0.00600	0.00625	0.00628	0.00680
TIER 5	0.00830	0.00840	0.00850	NOT ELIGIBLE

Chrysler Pacifica PHEV, Jeep Wrangler PHEV	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00428	0.00440	0.00455	0.00497
TIER 2	0.00461	0.00476	0.00486	0.00501
TIER 3	0.00528	0.00544	0.00569	0.00611
TIER 4	0.00669	0.00694	0.00697	0.00749
TIER 5	0.00899	0.00909	0.00919	NOT ELIGIBLE

All other TRAC Lease	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1	0.00354	0.00366	0.00381	0.00423
TIER 2	0.00388	0.00403	0.00413	0.00428
TIER 3	0.00454	0.00470	0.00495	0.00538
TIER 4	0.00595	0.00620	0.00623	0.00675
TIER 5	0.00825	0.00835	0.00845	NOT ELIGIBLE

MAX RESIDUAL (MIN RESIDUAL = 1%)

	24 MONTHS	25-36 MONTHS	37-48 MONTHS	49-60 MONTHS
TIER 1-3	40%	35%	30%	25%
TIER 4	35%	30%	25%	15%
TIER 5	30%	25%	20%	NOT ELIGIBLE

For questions regarding calculating residuals please contact your Commercial Sales Manager.

TRAC LEASE RATE SHEET - 09.01.21 - 09.30.21

	ADVANCE MAX MSRP	STANDARD FLATS	ACQUISITION FEE	
			FEE	MARKUP STANDARD
TIER 1	115%	\$250	\$595	\$300
TIER 2	115%	\$250	\$595	\$300
TIER 3	110%	\$250	\$595	\$300
TIER 4	105%	\$250	\$595	\$300
TIER 5	105%	\$150	\$995	NO MARKUP

- » Eligible Vehicles - New, untitled FCA US vehicles
- » Vehicle Service Contract up to \$6,500 or VSC MSRP (cannot exceed max advance), MVP products are recommended
- » Purchase option fee of \$350
- » Disposition fee of \$395
- » Vehicle return fee of \$495
- » Valuation of upfitted vehicle packages and dealer installed options subject to approval by Chrysler Capital; call your buyer for details
- » Maximum dealer participation up to 0.00073 (when eligible)
- » All business name transactions require a Corporate Resolution
- » The Notice to Cosigner form and Third Party Guaranty Agreement are required for Third Party Guaranty to be executed

CALCULATING RESIDUAL
MSRP from manufacturer's invoice + Upfit invoice - Removed equipment
<hr/>
= Residualizable MSRP

NET CAP COST
Agreed upon value of the vehicle + Total acquisition fee +Upfit + Tax/Title/License/Registration +Negative equity -Capitalized cost reduction

ADVANCE CALCULATION
Net cap cost ÷ Residualizable MSRP

STANDARD STIPULATIONS
<ul style="list-style-type: none"> » Must use Chrysler Capital Commercial TRAC Lease Contract <ul style="list-style-type: none"> • Box 2, "Lessee Certification of Intended Purpose," must be signed by customer » Must obtain final approval before contracting » Any changes to the amount financed and/or deal structure are subject to price adjustments » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback » Dealer must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound » Compliance with the Wisconsin Marital Property Law is required » A valid U.S. government-issued ID card is required for all applicants » Proof of insurance is required » Physical address is required to fund; a P.O. Box is not an acceptable physical address » Lessee's Affidavit is required

Funding Package Address	Chrysler Capital eDocs	Chrysler Capital - LEASE ONLY	Loss Payee - LEASE ONLY
Preferred - For faster turn-time (up to 1 day) FEDEX Shipments to DDS: Chrysler Capital eDocs Program, Suite 2049 4054 Willow Lake Blvd Memphis, TN 38153	USPS and UPS Chrysler Capital eDocs Program, Suite 2049 3268 Progress Way Wilmington, OH 45177	Titling/Assignee Information CCAP Auto Lease Ltd. P.O. Box 961272 Fort Worth, TX 76161	CCAP Auto Lease Ltd. P.O. Box 4210 Carmel, IN 46082

For questions regarding calculating residuals please contact your Commercial Sales Manager.