

Take advantage of new federal tax credits when you lease a hybrid/electric vehicle

The federal tax credit is claimed by the lender. Dealers must pass along this credit to the consumer in the form of a cap cost reduction on a Chrysler Capital lease.

Here's what you need to know:

- » This incentive is based on the federal EV tax credit received by Chrysler Capital and is subject to change without notice.
- » Eligible vehicle lease approvals will include a stip to submit a lease worksheet with the applicable Noncash Credit
- » Noncash Credit will vary by vehicle trim and is subject to change; dealer is responsible for confirming eligibility based on contract date
- » A correct lease worksheet MUST be provided with the funding packet; deals without the lease worksheet will not be funded
- » The applicable tax credit amount (example: \$7,250) MUST be listed as a Noncash Credit and be included in the Total Cap Cost Reduction in the Capitalized Cost Data section of the worksheet

LEASE WORKSHEET EXAMPLE:

1. CAPITALIZED COST DATA	
p. GROSS CAPITALIZED COST (Sum: a thru n)	= \$ _____
q. Cap. Cost Reduction - Cash	- \$ _____
r. Cap. Cost Reduction - Trade	- \$ _____
s. Rebates	- \$ _____
t. Noncash Credits	- \$ <u>7,250</u>
u. TOTAL CAP COST REDUCTION (q+r+s+t)	= \$ _____
v. ADJUSTED CAPITALIZED COST (p-t)	= \$ _____

NOTE: Credits will vary by vehicle trim. Please refer to the second page for tax credit information by vehicle.

- » The applicable tax credit amount (example: \$7,250) MUST be listed in the Rebates and Noncash Credits section of the lease agreement and be included as a Capitalized Cost Reduction

CONTRACT EXAMPLE:

B. HOW THE AMOUNT DUE AT LEASE SIGNING OR DELIVERY WILL BE PAID:	
(1) Net Trade-in Allowance (if positive)	\$ _____
(2) Rebates and Noncash Credits	\$ <u>7,250</u>
(3) Amount to be Paid in Cash	\$ _____

- » Qualifying customers who lease an eligible PHEV vehicle through Chrysler Capital will receive a capitalized cost reduction. Chrysler Capital will reimburse the dealer the applicable tax credit amount based on the qualifying vehicle and contract structure in a separate transaction once the contract is funded. This incentive is based on the federal EV tax credit received by Chrysler Capital and is subject to change without notice. Restrictions apply. See details on next page.

NOTE: Courtesy Transportation Program (CTP) vehicles do not qualify for the federal tax credit.

CHRYSLER

Model Description	Tax Credit
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2023

Pacifica Touring L PHEV	\$7,500
Pacifica Limited PHEV	\$7,500
Pacifica Pinnacle PHEV	\$7,500

2024

Pacifica Hybrid Select FWD	\$7,500
Pacifica Hybrid Road Tripper FWD	\$7,500
Pacifica Hybrid S Appearance	\$7,500
Pacifica Hybrid Premium S Appearance	\$7,500
Pacifica Pinnacle PHEV	\$7,500

DODGE

Model Description	Tax Credit
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2024

Hornet AWD R/T	\$6,000
Hornet AWD R/T Plus	\$6,750

JEEP

Model Description	Tax Credit
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2023

Grand Cherokee 4xe	\$7,500
Grand Cherokee 30th Anniversary 4xe	\$7,500
Grand Cherokee Trailhawk 4xe	\$7,500
Grand Cherokee Overland 4xe	\$7,500
Grand Cherokee Summit 4xe	\$7,500
Grand Cherokee Summit Reserve 4xe	\$7,500
Wrangler Willys 4xe	\$7,500
Wrangler Sahara 4xe	\$7,500
Wrangler Rubicon 4xe	\$7,500
Wrangler High Altitude 4xe	\$7,500

2024

Grand Cherokee 4xe	\$7,500
Grand Cherokee 4xe Anniversary Edition	\$7,500
Grand Cherokee Trailhawk 4xe	\$7,500
Grand Cherokee Trailhawk Carb State Pkg 4xe	\$7,500
Grand Cherokee Overland 4xe	\$7,500
Grand Cherokee Summit 4xe	\$7,500
Grand Cherokee Summit Reserve 4xe	\$7,500
Wrangler Sport S 4xe	\$7,500
Wrangler Willys 4xe	\$7,500
Wrangler Sahara 4xe	\$7,500
Wrangler Rubicon 4xe	\$7,500
Wrangler High Altitude 4xe	\$7,500
Wrangler Rubicon X 4xe	\$7,500

Please contact your Dealer Relationship Manager for more details.



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