

# Take advantage of \$7,500 in federal tax credits when you lease a hybrid/electric vehicle

The federal tax credit is claimed by the lender. Dealers can pass along this credit to the consumer in the form of a cap cost reduction on a Chrysler Capital lease.

## Here's what you need to know:

- » Chrysler Capital will reimburse the dealer \$7,500 in a separate transaction once the contract is funded
- » Eligible vehicle lease approvals will include a stip to submit a lease worksheet with \$7,500 in non-cash credit
- » A correct lease worksheet MUST be provided with the funding packet. Deals without the lease worksheet will not be funded
- » The \$7,500 MUST be listed as a Non-Cash Credit and be included in the Total Cap Cost Reduction in the Capitalized Cost Data section of the worksheet
- » The \$7,500 MUST be listed in the Rebates and Non-Cash Credits section of the lease agreement and be included as a Capitalized Cost Reduction

EXAMPLE:

1. CAPITALIZED COST DATA	
p. GROSS CAPITALIZED COST (Sum: a thru n)	= \$ _____
q. Cap. Cost Reduction - Cash	- \$ _____
r. Cap. Cost Reduction - Trade	- \$ _____
s. Rebates	- \$ _____
t. Non-Cash Credits	- \$ <u>7,500</u>
u. TOTAL CAP COST REDUCTION (q+r+s+t)	= \$ _____
v. ADJUSTED CAPITALIZED COST (p-t)	= \$ _____

We're excited to be the go-to lender for Chrysler Pacifica Hybrid and Jeep® Wrangler 4xe leases. Make sure to send all of your applications to Chrysler Capital!

Please contact your Dealer Relationship Manager for more details.