

(7) License Fees
(8) Upfront Sales/Use Tax
(9) Capitalized Cost Reduction Tax

# California Lease Contract Job Aid

		'					LEASED VEH	IICLE ("VEH	IICLE")		
LEASE PARTIES									is considered new t have more than 5,000 miles	at inception)	
Lessee - Name and address (physical or mailing) of primary lessee						<b>Demo</b> – Must be selected if unit is considered a demo					
Co-Lessee – Name and address (physical or mailing) of co-lessee, as applicable						(Note: demo vehicles may have up to 7,500 miles at inception)					
Vehicle Garaging Address - Primary physical address where vehicle will be kept - must						Used - Must be selected only if unwind, mileage or titling laws in your state require this designation (Note: Chrysler Capital does not lease true used vehicles)					
be completed if lessee listed for lessee(s)	s have two diffe	erent addresse	es or if P.O. Box/ma	alling address is			<b>Year</b> - Model year of unit				
Lessor (Dealer) - Full name (legal or DBA on file with Chrysler Capital) and address						Make - Make of unit					
of dealership							Model - Model o	of unit			
							Body Style - Boo	dy style/trim o	f unit		
							Vehicle Identific	cation Number	- Full 17-digit VIN		
							Odometer Reading - Inception mileage (must be at least 1)				
	CA_CC-LSG_011722 CALIFORNIA MOTOR VEHICLE LEASE AGREEMENT – CI				- CLOSE	Vehicle is to be used primarily for Personal, Family or Household purposes – Must be selected if primary use is personal; may not be selected if unit will be used primarily for business, commercial or agricultural purposes					
	LEASE PARTII	ES					Business, Commercial or Agricultural purposes – Must be selected if primary use is for				
	Lessee Co-Lessee					Vehicle Gara	business, commercial or agricultural purposes; may not be selected if unit will be used primarily for personal use				
							Additional agreements – List additional agreements, if applicable; e.g., lessor will give lessee two free oil changes at lessor's service facility; if no additional agreements,				
							complete with	complete with "N/A"			
	I FACED VEHIC	CLE ("VEHICLE")									
	NEW	YEAR	MAKE	MODEL	BODY ST	YLE	VEHICLE IDENTIFICATION	N NUMBER	ODOMETER READING	7	
	USED  DEMO										
			or Personal, Family or H				Agricultural purposes 🗌	'		]	
The box below is for additional agreements between the parties. If there are no such agreements			such agreement	agreements, complete with N/A or similar language.							
	TRADE-IN VE	HICLE AND ALLO	WANCE								
		Make					Gross Amount of T				
	Model   C			Owned 🗌	Leased 🗌	(Gross Agreed-upon Value of the Trade-in) Prior Credit or Lease Balance \$					
	VIN						Net Trade-In Allow		= \$		
	NATURE OF L		Ale Webiele This Med	an Valainia I ann a Anns an		h		- 27\d - thd	-i		
	and addresses "our" refer to be held individ	s are listed above the Lessor (or its stually liable for the	provides agreed terms successors and assigns e entire amount owing	and conditions in conne s). You agree to lease th under this Lease. Please	ction with the leas e Vehicle from us	se of the Vehicle according to the ase, and not a p	e. As used in this Lease, to terms of this Lease. If n urchase agreement. The	the words "you" or nore than one Less refore, we own the		or	
	LEASE DATE:			LEASE TERM: d. will pay the first Mont	hly Paymont door	ribed in Section	(check if an	ENT LEASE:   oplicable)	SIGN AND DRIVE LEASE*: (check if applicable)		
	וו נוווס וס מ סוי	gii aliu Diive Leas	e, coaf auto Lease Li				DISCLOSURES			_	
				FEDERAL GOI	NSUMER LEA		THER CHARGES				
TRADE-IN VEHICLE					ue on due or	(n n the	ot part of your Monthly F ayment)		OF LEASE		
Trade-In Vehicle Info – Year, make, model and VIN of trade-in or lease turn-in					. do	sposition Fee (if you o not purchase the		<ul> <li>Date of lease inception (Not !.A or 2.C, as applicable)</li> </ul>	e: must match da	te in	
Owned – Must be selected if trade-in is owned or financed as a retail product				ent of \$	Ve	ehicle)		- Terms are: 24, 27, 36, 39, 42	or 48 months		
Leased – Must be selected if trade is a lease turn-in				ig or Delivery.	B. To	tal		nent Lease - Must be selected			
Gross Amount of Trade-In Allowance – Value of trade-in  Prior Credit or Lease Balance – Amount owed on vehicle (lease balance or retail payoff amount)			DELIVERY				rive Lease - Must be selected		n Sign and		
					AMOUNT DUE AT LEASE de-in Allowance (if posit	Drive Pro					
Net Trade-in Allowance – Gross minus prior credit or lease balance; if less than 0, enter 0 Positive value: enter in section 5.B.1 Negative value: enter outstanding amount in Section 10.D (as a positive number)				(2) Rebate	s and Noncash Credits		\$				
				(3) Amoun	t to be Paid in Cash		\$				
negative value: enter	outstanding am	iount in Section	ח ט.טו (as a positiv	re number)							



# California Lease Contract Job Aid

(Continued)

### 1. AMOUNT DUE AT LEASE SIGNING OR DELIVERY

Must equal total in Section 5.A.14 and 5.B.4

#### 2. MONTHLY OR SINGLE PAYMENT

- A. First Monthly Payment Must match payments in Section 5.A.2 and 6.M
- A. First Monthly Payment Due Date Must match the lease date
- A. Number of Payments Total number of payments minus 1
- A. Payment Due Each Month- Must match payments in Section 5.A.2 and 6.M
- A. Monthly Due Date Payment day, e.g. "5th"
- A. Starting Date Second payment date (Note: cannot match first payment date)
- B. Monthly payment multiplied by term
- C. This section will be filled out as applicable for a Single Pay Lease
- C. Single Payment Due Date Must be same as lease date

#### 5. ITEMIZATION OF AMOUNT DUE AT LEASE SIGNING OR DELIVERY

- A. (1) Must match Section 6.B
- **A. (2)** Must match payment listed in Section
- A. (3) Must match payment in Section 2.C and 6.M when applicable single pay lease is
- **A. (4)** Security deposit is the monthly payment rounded up to the next multiple of \$25; see program rules to determine if security deposit
- A. (10) If acquisition fee is present in this field, acquisition fee cannot be listed in Section 10.H
- A. (17) Total of A.1-16: must equal amount in Section 1 and Section 5.B.4
- **B. (1)** Amount of positive equity, if applicable
- **B. (2)** Note: payment should be added to this section if contracting Sign and Drive program
- B. (3) Amount customer pays dealer for any monies due at lease signing that are not covered by rebates or trade equity
- B. (4) Total of B.1-3; must equal amount in Section 1 and Section 5.A.17

#### 6. YOUR MONTHLY OR SINGLE PAYMENT IS DETERMINED AS SHOWN BELOW

- A. Agreed Upon Value of the Vehicle Value must match Agreed Upon Value in Section 10.A. The AUV cannot include any ancillary products per Reg M
- A. Gross Capitalized Cost Must match Section 10.P
- B. Must match Section 5.A.1
- M. Equals 6.I + 6.J-L; must match payment listed in Section 2.A (or 2.C when applicable) and 5.A.2 (or 5.A.3 when applicable)

### 7. EXCESSIVE WEAR AND USE

### Regular mileage plus additional mileage -

\$.25 (\$.50 on Quadrifoglio, SRT®, Trackhawk, TRX, Wagoneer and Grand Wagoneer models)

**Regular mileage** – 10,000, 12,000 or 15,000

Miles - Total number of miles purchased upfront (as applicable)

Additional mileage - \$.20 (\$.40 on Quadrifoglio, SRT®, Trackhawk, TRX, Wagoneer and Grand Wagoneer models) **Check box** - Only check this box if inception mileage is greater than 500 and customer elects to absorb these miles into their total permissible mileage during the lease term, rather than reducing the residual value

**Permissible mileage** (only required if box is checked, otherwise, "N/A") - Total mileage allowed on odometer at scheduled turn-in before incurring excess mileage charges

# 10. ITEMIZATION OF GROSS CAPITALIZED COST

- A. Must match Agreed Upon Value on the left in Section 6.A. The AUV cannot include any ancillary products per Rea M
- E. Negative equity or prior lease balance, as applicable
- H. If acquisition fee is present in this field, acquisition fee cannot be listed in Section 5.A.10
- P. Equals sum of 10.A through 10.O; must match Gross Cap Cost in Section 6.A

# 11. OFFICIAL FEES AND TAXES

Estimated Official Fees and Taxes You Must Pay During the Lease - This includes all governmental fees and taxes that the customer will be responsible for over the life of the lease. (Note: monthly and annual fees need to be multiplied by the number of months or years in the lease term. One-time fees shall be included only once.)

# 14. OPTIONAL INSURANCE AND ADDITIONAL PRODUCTS

Charge or Premium - Amount charged for ancillary product, as applicable

Coverage - Maximum miles for which ancillary service applies (e.g. 36,000 miles)

Provider - Name of provider on separate, ancillary service contract **Term** - Maximum term for which ancillary service applies

By initialing below you indicate that you elect to purchase the optional product

- Must be initialed by all lessees when details of purchased ancillary product(s) are completed

## **16. NOTICES**

Lessee's Initials - Lessee initials

Co-Lessee's Initials - Co-lessee initials when applicable

# 17. SIGNATURES

## A. Individual Lessee(s) Signature(s)

Lessee Signature - Consumer Lessee must

Co-Lessee Signature - Consumer Co-Lessee must sign when applicable

## B. Business Lessee(s) Signature(s)

Lessee Signature - Business Lessee must sign when applicable business lease

Authorized Signer Name & Title - Printed name of authorized individual signing on behalf of a business and their title

Co-Lessee Signature - Co-Lessee on business lease must sign when applicable

## **C. Lessor Signature and Assignment**

Lessor Signature - Dealer signature

Lessor Representative Name - Printed name of individual signing as lessor

Title - Title of individual signing as lessor

CA_CC-LSG_0117	722 MOTOR VEHICLE LEASE A	AGREEMENT – O		CHRYSLER			
LEASE PARTIES Lessee		Ve	hicle Garaging Address Les	C A P I T A L »			
Co-Lessee							
LEASED VEHICLE ("VEHINEW YEAR USED DEMO Vehicle is to be used print to be used	R MAKE MODEL  narily for Personal, Family or Household purpos	BODY STYLE Business, Com	VEHICLE IDENTIFICATION NUMBER	ODOMETER READING			
	tional agreements between the parties. If there		mpiete with wa or shiniar language.				
TRADE-IN VEHICLE Year Model VIN NATURE OF LEASE	<ul><li>3. OTHER CHARGES</li><li>A. \$395 (Note: disposition vary if a state maximum</li></ul>	n fee will m is lower	Gros (Gros	instructions below for calculation			
LEASE DATE:	than the standard \$395 for the entire amount owing under this Lease  LEASE TERM: //e Lease, CCAP Auto Lease Ltd. will pay the first	Please note this is a Lease,	NONTHS SINGLE PAYMENT LEASE:   (check if applicable)	vn the Vehicle.			
1. AMOUNT DUE AT LEASE SIGNING OR DELIVERY (Itemized Below)**	PEDERAL  2. MONTHLY OR SINGLE PAYMENT  A. Your first Monthly Payment of \$ followed by payments of each month, starting  B. The total of your Monthly Payments is \$ C. If this is a Single Payment Lease, your Sin	is due on due on the ng on	NG CTI DISCLOSURES  3. OTHER CHARGES (not part of your Monthly Payment or Si Payment)  A. Disposition Fee (if you do not purchase the Vehicle)  B. Total	4. TOTAL OF PAYMENTS (The amount you will have paid by the end of the Lease)  \$ (Sum of Sections 1, 2.B or 2.C (as applicable) and 3.B, minus Sections 5.2 or 5.A 3			
A AMOUNT DUE AT LEF  (1) A STATE AND	thent space of the control of the co	B.	HOW THE AMOUNT DUE AT LEASE SIGNING OF (1) Net Trade-in Allowance (if positive) (2) Rebates and Noncash Credits (3) Amount to be Paid in Cash	R DELIVERY WILL BE PAID: \$ \$			
A. GROSS CAPITALIZE  Vehicle ( \$  Over the Lease Term outstanding prior cre outstanding prior trade-in allowance, reduces the Gross C.  ADJUSTED CAPITAL calculating your test outstanding prior to calculate outstanding the calculation outstanding the payment E. DEPRECIATION AND amount charged for allowance outstanding the calculating the payment outstanded for the capital canding the capital cand	COR SINGLE PAYMENT IS DETERM D COST. The Agreed Upon Value of the  and any items you pay for (such as service contracts, insurance, and did or lease balance) REDUCTION. The amount of any net betate, noncash receil or cash you pay that epitalized Cost IZED COST. The amount used in Monthly Payment or Base Single Payment the value of the Vehicle at the end of the eting your base Monthly Payment or Gase AIN ANY AMORTIZED AMOUNTS. The the Vehicle's decline in value through their items paid over the Lease Ferm	F. G. H. I. S. J. K. C. S. L.	ERNT CHARGE. The amount charged in addition pereciation and any Amortized Amounts TOTAL OF BASE MONTHLY PAYMENTS OR SINGTHE DEPRECIATION AND AMOUNT OF TOTAL STATE OF THE PAYMENTS. The number of payments BASE MONTHLY PAYMENT OR BASE SINGLE SALES/USE TAX  TOTAL MONTHLY PAYMENT ("MONTHLY OR TOTAL SINGLE PAYMENT" ("SINGLE")	GLE PAYMENT us the Rent Charge = \$ in your Lease   +\$  +\$  +\$  +\$  +\$			
EARLY TERMINATION. You may have to pay a substantial charge if you end this Lease early. The charge may be up to several thousand dollars. The actual charge will depend on when the Lease is terminated. The earlier you end the Lease, the greater this charge is likely to be.  7. EXCESSIVE WEAR AND USE. You may be charged for excessive wear based on our standards for normal use and for mileage in excess of your contracted mile amount ("Regular Mileage", plus Additional Miles), at \$ per mile. The "Regular Mileage" shall be miles per year. You have the option to purchase miles at Lease signing. You hereby agree to purchase on the refundable.  If this box is checked, the Vehicle was driven more than 500 miles before the beginning of this Lease and you acknowledge, agree, and understand, that the total permissible miles on the odometer before you begin to incur excessive use charges at scheduled termination is which includes the miles already on the Vehicle at Lease execution.  8. PURCHASE OPTION AT THE END OF LEASE TERM. You have an option to purchase the Vehicle at the end of the Lease Term for (i) the Residual Value, plus (ii) any past due Monthly Payments and any other amount due under this Lease, plus (iii) a \$350 purchase option fee (the "Purchase Option Fee"), plus (v) a document or other administrative fee.  Or THERE IMPORTANT TERMS. See both sides of this Lease for additional information on early termination, purchase options and maintenance responsibilities, warranties, late							
and default charges,  10. ITEMIZATION O	insurance, and any security interest, if applic  F GROSS CAPITALIZED COST  the Vehicle As Equipped at Lease Signing	able.	Optional service contract	+\$			
B. Accessories and Opti After Lease Signing 1. 2. 3. 4. 5.		G. H. J. K. L.	Optional maintenance contract Acquisition fee Document Processing Charge (not a governmen Electronic Vehicle Transfer or Registration Charg (not a government fee) California Tire Fees	+\$			
C. License/registration/t D. Sales/Use tax E. Net Trade-In Allowand 11. OFFICIAL FEES	te (if negative) +\$ AND TAXES	N. 0. P.	Total = Gross Capitalized Cost	+\$ +\$ +\$ =\$			

12. INSURANCE SICAL DAMAGE OR LIABILITY INSURANCE COVERAGE FOR BODILY INJURY OR PROPERTY DAMAGE CAUSED TO OTHERS IS INCLUDED IN THIS LEASE. As a result

NO PHYSICAL DAMAGE OR LABILITY INSIRANCE COVERAGE FOR BODILY NULIBRY OR PROPERTY DAMAGE CAUSED TO OTHERS IS INCLUDED IN THIS LEASE. As a result, you are naws prhysical damage to the Vehicle and any bodily injury, death, personal injury or properly damage arising out of your or any person's use of the Vehicle. You agree to maintain in full force effect primary and noncontributory insurance with at least the following minimum limits and coverage during the Lease Term and until the Vehicle is returned to us; (1) Liability insurance required by applicable state law, including any no-fault and uninsured motorist flaw; (2) Collision insurance with limits no less than actual value of the Vehicle with a maximum deductible of \$1,000. and (4) you must be list as an insured on the insurance policy. You understand that the insurance policy must provide CCAP Auto Lease Ltd. with primary overage as an additional insured on them (1) and to see the contract of the provided provided in the coverage changes. You agree to buy the insurance from an insurance company reasonably acceptable to CCAP Auto Lease Ltd. and to furnish CCAP Auto Lease Ltd. with initial insurance policy in the provided provided provided in the coverage of the provided provided provided in the coverage changes. You agree to buy the insurance from an insurance company reasonably acceptable to CCAP Auto Lease Ltd. and to furnish CCAP Auto Lease Ltd. with initial insurance of the provided provided in the provided provided provided in the provided pro 13. VEHICLE WARRANTIES

The Vehicle is covered by the manufacturer's standard new car warranty, LESSOR LEASES THE VEHICLE TO YOU "AS IS", EXCEPT AS PROVIDED IN THIS LEASE AND UNILESS PROHIBITED BY LAW), LESSOR MAKES NO EXPRESS OR IMPLIED WARRANTIES OR REPRESENTATIONS AS TO THE VEHICLE'S (OR ANY OF ITS PARTS OR ACCESSORIES) CONDITION, MERCHANTABILITY, SUITABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE AND LESSOR MAKES NO OTHER PERPESENTATIONS OR WARRANTIES WHATSOEVER). 14. OPTIONAL INSURANCE AND ADDITIONAL PRODUCTS

or products listed in this Section in order to lease the Vehicle. Your decision to buy them is not a factor in s) that you initial helow. A notice you receive when you sign this Lease describes the coverage(s) in greater Optional Product Charge or Premium Coverage Provider Term By initialing below you indicate that you elect to purchase the Optional Product Lessee/Co-Lessee Initials Service Contract Lessee/Co-Lessee Initials Maintenance Contract Lessee/Co-Lessee Initials Wear and Tear \$\_ Lessee/Co-Lessee Initials Other \_ \$\_

A. CONSENT TO MONITOR AND RECORD PHONE CALLS. To ensure that Lessee's inquiries are handled promptly, courteously, and accurately, some of the phone calls between you and us or any of our affiliates, agents, assigns and service providers, may be monitored and recorded by us and any of our affiliates, agents, assigns and service providers, to enhance service to you.

You consent to this monitoring and recording,

8. SERVICING AND COLLECTION CALLS. You agree that, in order for us to service this Lease or to collect any amounts you owe, Lessor may make calls and/or send text messages to you at any telephone number; bits you have provided to us, now or in the future, including wireless telephone numbers that could result in charges to you. The manner in which these calls or text message and you may include, but it not limited to, the use of prerecord/caldrifical voice messages and/or automatic telepholian system. You further agree that in order for us to service it Lease or to collect any amounts you owe, that Lessor may send e-mails to you at any e-mail address you provide us or use other electronic means of communication to the extent permitted by

You have the right to return the Vehicle, and receive a refund of any payments made if the credit application is not approved, unless nonapproval results from an incomplete application or from incomprehensive processing the contraction of the credit application is not approved, unless nonapproval results from an incomplete application or from incomp apprication to from investment and the second of the secon decided the Vehicle costs too much, or wish you had acquired a different vehicle. You may cancel this Lease only with the agreement of the Lessor or for legal cause, such as Traud THIS LEASE CONTAINS THE ENTIRE AGREEMENT BETWEEN YOU AND US. No agreements exist between you and Lessor per as set fort in this Lease. The agreement between the parties may only be modified by a writing signed by you and Lessor, except that at the end of the original Lease Term the Lease may be extended by agreement at our discretion for a period not to exceed si (6) months. No course of performance will modify the agreement between the parties or constitute a valver of any right under this Lease.

NOTICE: (1) BY SIGNING BELOW, YOU AGREE TO ALL THE PROVISIONS ON BOTH SIDES OF THIS LEASE. (2) YOU ACKNOWLEDGE THAT YOU HAVE READ THE ENTIRE LEASE, INCLUDING THE REVERSE SIDE. (3) YOU ACKNOWLEDGE THAT YOU HAVE RECEIVED A COMPLETELY FILLED-IN COPY OF THIS LEASE AND OF ANY OTHER AGREEMENTS, PEDILICIES OR CERTIFICATES THAT YOU SIGNED OR AGREED TO PURCHASE. (4) THIS IS A LEASE AGREEMENT AND NOT A PURCHASE AGREEMENT, PLASE SEEK INDEPENDENT PROFESSIONAL ADVICE BY YOU HAVE QUESTIONS CONCERNING THIS TRANSACTION. (5) YOU AGREE THAT YOU HAVE READ THE ARBITRATION PROVISION ON THIS LEASE, INCLUDING THE MICHOP OF PITHS OUT, AND YOU AGREE THAT YOU HAVE READ THE ARBITRATION PROVISION HOUSENDED.

(1) Do not sign this Lease before you read it or if it contains any blank spaces to be filled in; (2) You are entitled to a completely filled in copy of this Lease; (3) Warning-Unless a charge is included in this Lease for public liability or property damage insurance, payment for that coverage is not provided by this Lease. BY SIGNING BELOW YOU ACKNOWLEDGE THAT YOU HAVE READ BOTH SIDES OF THIS LEASE AND RECEIVED A COMPLETELY FILLED-IN COPY OF THIS LEASE BEFORE SIGNING.

17. SIGNATURES							
A. INDIVIDUAL LESSEE(S) SIGNATURE(S) - Complete for individual lease ONLY							
X	X						
Lessee Signature	Co-Lessee Signature						
B. BUSINESS LESSEE(S) SIGNATURE(S) - Complete for business lease ONLY							
X		X					
Lessee Signature	Authorized Signer Name & Title (Print)	Co-Lessee Signature					
C. LESSOR SIGNATURE AND ASSIGNMENT							
By signing below, Lessor identified above agrees to the following: (1) Lessor accepts this Lease; (2) Lessor assigns all right, title and interest in this Lease and the Vehicle to CCAP Auto Lease Ltd. (*Assignee") under the terms of the Chrysler Capital Non-Recourse Master Delard Agreement in effect as amended from time to time. Lessor acknowledges that Lessor is not an agent of Assignee or its servicer and that neither the Chrysler Capital Non-Recourse Master Delard Agreement nor this assignment makes Lessor are agent of Assignee or its servicer.							
Х							
Lessor Signature	Lessor Representative Name (Print)	Title					
SEE OTHER SIDE FOR ADDITIONAL TERMS AND CONDITIONS  ©2020 Chrysler Capital, Chrysler Capital is a registered trademark of FCA US LIC and increase to Santander Consumer USA Inc. Lease agreements are owned by CCAP Auto Lease Ltd. and serviced by Chrysler Capital.							

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