

## STANDARD LEASE RATE SHEET - 03.01.24 - 04.01.24

### LEASE RATES - MONEY FACTORS

All tax exempt customers, increase money factor by .00032. Exemption certificate must be included with contract.

Wagoneer/Grand Wagoneer & Wagoneer L/ Grand Wagoneer L	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00476	0.00470	0.00449	0.00457	0.00441	0.00453
<b>TIER 2</b>	0.00543	0.00537	0.00516	0.00524	0.00508	0.00520
<b>TIER 3</b>	0.00637	0.00631	0.00610	0.00618	0.00602	0.00614
<b>TIER 4</b>	0.00749	0.00743	0.00722	0.00730	0.00714	0.00726
<b>TIER 5</b>	0.00897	0.00891	0.00870	0.00878	0.00862	0.00874

Jeep, Wrangler (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00461	0.00459	0.00432	0.00396	0.00411	0.00365
<b>TIER 2</b>	0.00527	0.00525	0.00498	0.00462	0.00477	0.00431
<b>TIER 3</b>	0.00642	0.00640	0.00613	0.00577	0.00592	0.00546
<b>TIER 4</b>	0.00754	0.00752	0.00725	0.00689	0.00704	0.00658
<b>TIER 5</b>	0.00902	0.00900	0.00873	0.00837	0.00852	0.00806

Jeep, Wrangler PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00655	0.00653	0.00390	0.00430	0.00484	0.00473
<b>TIER 2</b>	0.00710	0.00708	0.00445	0.00485	0.00539	0.00528
<b>TIER 3</b>	0.00841	0.00839	0.00576	0.00616	0.00670	0.00659
<b>TIER 4</b>	0.00944	0.00942	0.00679	0.00719	0.00773	0.00762
<b>TIER 5</b>	0.01054	0.01052	0.00789	0.00829	0.00883	0.00872

Jeep, Cherokee	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00554	0.00552	0.00461	0.00463	0.00552	0.00568
<b>TIER 2</b>	0.00620	0.00618	0.00527	0.00529	0.00618	0.00634
<b>TIER 3</b>	0.00735	0.00733	0.00642	0.00644	0.00733	0.00749
<b>TIER 4</b>	0.00847	0.00845	0.00754	0.00756	0.00845	0.00861
<b>TIER 5</b>	0.00995	0.00993	0.00902	0.00904	0.00993	0.01009

Jeep, Compass	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00529	0.00527	0.00478	0.00482	0.00527	0.00543
<b>TIER 2</b>	0.00595	0.00593	0.00544	0.00548	0.00593	0.00609
<b>TIER 3</b>	0.00710	0.00708	0.00659	0.00663	0.00708	0.00724
<b>TIER 4</b>	0.00822	0.00820	0.00771	0.00775	0.00820	0.00836
<b>TIER 5</b>	0.00970	0.00968	0.00919	0.00923	0.00968	0.00984

**CREDIT PHONE** 855-541-7717 **FUNDING PHONE** 855-976-9766

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Jeep. Gladiator	24 MONTHS	27 MONTHS	36 MONTHS	39 Month	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00534	0.00532	0.00411	0.00388	0.00532	0.00372
<b>TIER 2</b>	0.00601	0.00599	0.00478	0.00455	0.00599	0.00439
<b>TIER 3</b>	0.00695	0.00693	0.00572	0.00549	0.00693	0.00533
<b>TIER 4</b>	0.00807	0.00805	0.00684	0.00661	0.00805	0.00645
<b>TIER 5</b>	0.00955	0.00953	0.00832	0.00809	0.00953	0.00793

Jeep. Grand Cherokee L	24 MONTHS	27 MONTHS	36 MONTHS	42 Month	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00515	0.00513	0.00352	0.00348	0.00513	0.00529
<b>TIER 2</b>	0.00582	0.00580	0.00419	0.00415	0.00580	0.00596
<b>TIER 3</b>	0.00676	0.00674	0.00513	0.00509	0.00674	0.00690
<b>TIER 4</b>	0.00788	0.00786	0.00625	0.00621	0.00786	0.00802
<b>TIER 5</b>	0.00936	0.00934	0.00773	0.00769	0.00934	0.00950

Jeep. Grand Cherokee WK	24 MONTHS	27 MONTHS	36 MONTHS	48 Month	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00566	0.00564	0.00547	0.00555	0.00564	0.00580
<b>TIER 2</b>	0.00633	0.00631	0.00614	0.00622	0.00631	0.00647
<b>TIER 3</b>	0.00727	0.00725	0.00708	0.00716	0.00725	0.00741
<b>TIER 4</b>	0.00839	0.00837	0.00820	0.00828	0.00837	0.00853
<b>TIER 5</b>	0.00987	0.00985	0.00968	0.00976	0.00985	0.01001

Jeep. Grand Cherokee WL (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00515	0.00513	0.00352	0.00348	0.00513	0.00529
<b>TIER 2</b>	0.00582	0.00580	0.00419	0.00415	0.00580	0.00596
<b>TIER 3</b>	0.00676	0.00674	0.00513	0.00509	0.00674	0.00690
<b>TIER 4</b>	0.00788	0.00786	0.00625	0.00621	0.00786	0.00802
<b>TIER 5</b>	0.00936	0.00934	0.00773	0.00769	0.00934	0.00950

Jeep. Grand Cherokee WL PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00551	0.00549	0.00532	0.00540	0.00549	0.00565
<b>TIER 2</b>	0.00618	0.00616	0.00599	0.00607	0.00616	0.00632
<b>TIER 3</b>	0.00712	0.00710	0.00693	0.00701	0.00710	0.00726
<b>TIER 4</b>	0.00824	0.00822	0.00805	0.00813	0.00822	0.00838
<b>TIER 5</b>	0.00972	0.00970	0.00953	0.00961	0.00970	0.00986

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## STANDARD LEASE RATE SHEET - 03.01.24 - 04.01.24

### LEASE RATES - MONEY FACTORS

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Chrysler Pacifica (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00507	0.00505	0.00404	0.00381	0.00505	0.00521
<b>TIER 2</b>	0.00573	0.00571	0.00470	0.00447	0.00571	0.00587
<b>TIER 3</b>	0.00688	0.00686	0.00585	0.00562	0.00686	0.00702
<b>TIER 4</b>	0.00800	0.00798	0.00697	0.00674	0.00798	0.00814
<b>TIER 5</b>	0.00948	0.00946	0.00845	0.00822	0.00946	0.00962

Chrysler Pacifica PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00668	0.00666	0.00440	0.00438	0.00666	0.00682
<b>TIER 2</b>	0.00723	0.00721	0.00495	0.00493	0.00721	0.00737
<b>TIER 3</b>	0.00854	0.00852	0.00626	0.00624	0.00852	0.00868
<b>TIER 4</b>	0.00957	0.00955	0.00729	0.00727	0.00955	0.00971
<b>TIER 5</b>	0.01067	0.01065	0.00839	0.00837	0.01065	0.01081

All Other Vehicles	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
<b>TIER 1</b>	0.00549	0.00547	0.00530	0.00538	0.00547	0.00563
<b>TIER 2</b>	0.00616	0.00614	0.00597	0.00605	0.00614	0.00630
<b>TIER 3</b>	0.00710	0.00708	0.00691	0.00699	0.00708	0.00724
<b>TIER 4</b>	0.00822	0.00820	0.00803	0.00811	0.00820	0.00836
<b>TIER 5</b>	0.00970	0.00968	0.00951	0.00959	0.00968	0.00984

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Incentivized Program Rates	Refer to the Chrysler Capital Incentivized Lease Programs on DealerCONNECT
Acquisition Fee	Please refer to the Chrysler Capital Incentivized Lease Program for tier 1 and 2 acquisition fees; see call back for all other tiers
Dealer Markup	Dealer markup is allowed on acquisition fees of \$595 or more for tiers 1 through 4 only; maximum markup is \$300. State maximums apply.
Advance	Maximum all-in advance is up to* is 115% on tier 1, 110% on tier 2 and 105% on tiers 3 - 5. <b><i>*If there is a conflict between your Chrysler Capital callback and the above max advance information, your Chrysler Capital callback supersedes the above information provided</i></b>
Incentivized Participation	Maximum incentivized markup is 0.00042 on tiers 1 through 5
Standard Participation	Maximum standard markup is 0.00073 on tiers 1 through 4
Participation Split	75/25 split on all participation; three payments must be made by customer or subject to chargeback
Security Deposit	Security deposit is waived for: - All tier 1 and 2 approvals Tiers 3-5 standard security deposit is one monthly payment, rounded up to the nearest \$25 increment
Dealer Installed Options (DIO)	Maximum \$1,800 with installation invoice and customer-signed RO or buyer's order; for full list of Chrysler Capital-approved DIOs, see the Residual Value Lease Guide
Disposition Fee	\$395 (unless otherwise regulated by state law)
Excess Mileage at Termination	Standard \$0.25 per mile, \$0.50 for 392, SRT®, Trackhawk, TRX, Wagoneer and Grand Wagoneer models
Vehicle Return Fee (Early Termination)	\$495
Purchase Option Fee	\$350
Tax Exempt Leases	Add 0.00032 to the base money factor
Single Payment Lease	See Chrysler Capital standard and incentivized rate sheets; single payment leases receive the following reduction: <b>- .00041 for 24-48 months</b>
Sign and Drive	In order to waive first payment, increase money factor for 24 months by 0.00063; for 25 to 48 months, increase money factor by 0.00029
Excess Wear & Tear Protection	Maximum of \$650 or MSRP (state rules apply); MVP products are recommended
Credit Life & Disability Insurance	Credit life and accident and disability insurance are available based on state guidelines
Vehicle Service Contract (VSC) Eligibility	VSC may be sold on contracted lease deals where the annual mileage (plus any upfront purchased mileage), multiplied by the term of the lease, exceeds the manufacturer's standard warranty coverage; VSC cannot exceed the lesser of maximum approved advance or \$6,500
Initial Mileage	Refer to Lease Program Guide
Chrysler Capital RVLG	Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis, or as needed
GAP	GAP is included in the lease at no additional cost; selling GAP coverage by the dealer is strictly prohibited
Insurance	Comprehensive and collision coverage is required for the life of the lease and must be verified prior to delivery of the vehicle; Chrysler Capital must be listed as an additional insured and loss payee: - Maximum deductible = \$1,000 - Bodily injury – follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement

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### PURCHASED MILEAGE

Mileage Plan		Upfront	Termination
Standard	15,000	\$0.20/\$0.40*	\$0.25/\$0.50*
Low	12,000	N/A	\$0.25/\$0.50*
Extra Low	10,000	N/A	\$0.25/\$0.50*

\*See Residual Value Lease Guide for excess mileage and upfront mileage adjustments

### EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS TIERS 1-3 ONLY TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY

Term	Low	Extra Low
48 Months	+ 3.0 PTS	+ 4.0 PTS
36, 39, 42 Months	+ 2.0 PTS	+ 3.0 PTS
24 & 27 Months	+ 1.0 PTS	+ 2.0 PTS

### MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT

TIER	Standard	Incentivized
1	Waived	Waived
2	Waived	Waived
3	0.00023	0.00018
4	0.00025	0.00019
5	0.00028	0.00025

### WAIVING FIRST PAYMENT

Term	Money Factor Increase
24	0.00063
27, 36, 39, 42, 48	0.00029

### ADVANCE CALCULATION

Net cap cost ÷ Residualizable MSRP

### RESIDUAL CALCULATION

MSRP from manufacturer's invoice  
+ Residualizable DIOs  
- Removed Equipment

= Residualizable MSRP  
x Residual Percentage from Chrysler Capital or OEM  
Incentive Program

### FLATS

TIER	Standard	Incentivized
1-4	\$250	\$150
5	\$150	\$50

### MINIMUM NET CAP COST

» Adjusted capitalized cost cannot be less than the adjusted residual value plus one dollar

### NET CAP COST

Agreed Upon Value of the Vehicle  
+ Acquisition Fee  
+ Aftermarket Products  
+ Taxes/Title/License/Registration  
+ Negative Equity  
- Capitalized Cost Reductions

### Funding Package Address

FedEx  
Chrysler Capital  
Suite 2049  
4054 Willow Lake Blvd  
Memphis, TN 38153

UPS/USPS  
Chrysler Capital  
Suite 2049  
4054 Willow Lake Blvd  
Memphis, TN 38118

### Chrysler Capital - LEASE ONLY

**Titling Information\***  
CCAP Auto Lease Ltd.  
P.O. Box 961272  
Fort Worth, TX 76161

\*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.

### Loss Payee

CCAP Auto Lease LTD  
P.O. BOX 4210  
Carmel, IN 46082

### Assignee

CCAP Auto Lease LTD  
P.O. BOX 961272  
Fort Worth, TX 76161

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**Please note: the rates and information included here are not applicable to commercial vehicles or small business and commercial contracts. For commercial transactions, please reference the commercial retail and lease rate sheets.**

### **STANDARD STIPULATIONS:**

- » Dealers must validate identity of each applicant and ensure the accuracy of information provided on the credit application; failure to validate identity of applicant(s), or the submission of inaccurate information, may result in the contract being returned or unwound
- » Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- » Must obtain final approval before contracting
- » Any changes to net capital cost and/or deal structure are subject to price adjustments
- » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- » Compliance with the Wisconsin Marital Property Law is required
- » A valid U.S. government-issued ID card is required for all applicants
- » Physical address is required to fund; a P.O. Box is not an acceptable physical address
- » Proof of insurance is required
- » Lessee's Affidavit is required
- » Purchasing multiple Chrysler Capital units require credit manager approval
- » First contract received will fund, others will be subject to return

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