

CHRYSLER CAPITAL

STANDARD LEASE RATE SHEET - 06.02.21 - 06.30.21

LEASE RATES - MONEY FACTORS

All tax exempt customers, increase money factor by .00032. Exemption certificate must be included with contract.

| Jeep. Wrangler (excludes PHEV) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| TIER 1 | 0.00224 | 0.00222 | 0.00195 | 0.00159 | 0.00174 | 0.00170 |
| TIER 2 | 0.00290 | 0.00288 | 0.00261 | 0.00225 | 0.00240 | 0.00236 |
| TIER 3 | 0.00405 | 0.00403 | 0.00376 | 0.00340 | 0.00355 | 0.00351 |
| TIER 4 | 0.00517 | 0.00515 | 0.00488 | 0.00452 | 0.00467 | 0.00463 |
| TIER 5 | 0.00665 | 0.00663 | 0.00636 | 0.00600 | 0.00615 | 0.00611 |
| Jeep. Gladiator (Sport 4x4 / Sport S 4x4) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
| TIER 1 | 0.00282 | 0.00280 | 0.00263 | 0.00271 | 0.00280 | 0.00296 |
| TIER 2 | 0.00347 | 0.00345 | 0.00328 | 0.00336 | 0.00345 | 0.00361 |
| TIER 3 | 0.00463 | 0.00461 | 0.00444 | 0.00452 | 0.00461 | 0.00477 |
| TIER 4 | 0.00574 | 0.00572 | 0.00555 | 0.00563 | 0.00572 | 0.00588 |
| TIER 5 | 0.00723 | 0.00721 | 0.00704 | 0.00712 | 0.00721 | 0.00737 |
| Jeep. Gladiator (all other) | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
| TIER 1 | 0.00261 | 0.00259 | 0.00242 | 0.00250 | 0.00259 | 0.00275 |
| TIER 2 | 0.00327 | 0.00325 | 0.00308 | 0.00316 | 0.00325 | 0.00341 |
| TIER 3 | 0.00442 | 0.00440 | 0.00423 | 0.00431 | 0.00440 | 0.00456 |
| TIER 4 | 0.00554 | 0.00552 | 0.00535 | 0.00543 | 0.00552 | 0.00568 |
| TIER 5 | 0.00702 | 0.00700 | 0.00683 | 0.00691 | 0.00700 | 0.00716 |
| Jeep. Wrangler PHEV | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
| TIER 1 | 0.00378 | 0.00376 | 0.00203 | 0.00205 | 0.00207 | 0.00217 |
| TIER 2 | 0.00433 | 0.00431 | 0.00258 | 0.00260 | 0.00262 | 0.00272 |
| TIER 3 | 0.00564 | 0.00562 | 0.00389 | 0.00391 | 0.00393 | 0.00403 |
| TIER 4 | 0.00667 | 0.00665 | 0.00492 | 0.00494 | 0.00496 | 0.00506 |
| TIER 5 | 0.00777 | 0.00775 | 0.00602 | 0.00604 | 0.00606 | 0.00616 |
| Chrysler Pacifica PHEV | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
| TIER 1 | 0.00378 | 0.00376 | 0.00359 | 0.00367 | 0.00376 | 0.00392 |
| TIER 2 | 0.00433 | 0.00431 | 0.00414 | 0.00422 | 0.00431 | 0.00447 |
| TIER 3 | 0.00564 | 0.00562 | 0.00545 | 0.00553 | 0.00562 | 0.00578 |
| TIER 4 | 0.00667 | 0.00665 | 0.00648 | 0.00656 | 0.00665 | 0.00681 |
| TIER 5 | 0.00777 | 0.00775 | 0.00758 | 0.00766 | 0.00775 | 0.00791 |
| All Other Vehicles | 24 MONTHS | 27 MONTHS | 36 MONTHS | 39 MONTHS | 42 MONTHS | 48 MONTHS |
| TIER 1 | 0.00241 | 0.00239 | 0.00222 | 0.00230 | 0.00239 | 0.00255 |
| TIER 2 | 0.00307 | 0.00305 | 0.00288 | 0.00296 | 0.00305 | 0.00321 |
| TIER 3 | 0.00422 | 0.00420 | 0.00403 | 0.00411 | 0.00420 | 0.00436 |
| TIER 4 | 0.00534 | 0.00532 | 0.00515 | 0.00523 | 0.00532 | 0.00548 |
| TIER 5 | 0.00682 | 0.00680 | 0.00663 | 0.00671 | 0.00680 | 0.00696 |

CREDIT PHONE 855.541.7717 **FUNDING PHONE** 855.976.9766

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| | |
|--|---|
| Incentivized Program Rates | Refer to the Chrysler Capital Incentivized Lease Programs on DealerCONNECT |
| Acquisition Fee | Please refer to the Chrysler Capital Incentivized Lease Program for tier 1 and 2 acquisition fees; see call back for all other tiers |
| Dealer Markup | Dealer markup is allowed on acquisition fees of \$595 or more for tiers 1 through 4 only; maximum markup is \$300 |
| Advance | Maximum all-in advance is 115% on tiers 1-2; 110% on tier 3; 105% on tiers 4 and 5 |
| Incentivized Participation | Maximum incentivized markup is 0.00042 on tiers 1 through 5 |
| Standard Participation | Maximum standard markup is 0.00073 on tiers 1 through 4 |
| Participation Split | 75/25 split on all participation; three payments must be made by customer or subject to chargeback |
| Security Deposit | Security deposit is waived for: <ul style="list-style-type: none"> - All tier 1 and 2 approvals with incentivized money factors - Jeep® Wrangler tier 1 and 2 approvals Standard security deposit is one monthly payment rounded up to the nearest \$25 increment |
| Dealer Installed Options (DIO) | Maximum \$1,200 with installation invoice and customer-signed RO or buyer's order; for full list of Chrysler Capital-approved DIOs, see the Residual Value Lease Guide |
| Disposition Fee | \$395 (unless otherwise regulated by state law) |
| Excess Mileage at Termination | Standard \$0.25 per mile, \$0.50 for SRT®, Trackhawk and TRX models |
| Vehicle Return Fee (Early Termination) | \$495 |
| Purchase Option Fee | \$350 |
| Tax Exempt Leases | Add 0.00032 to the base money factor |
| Single Payment Lease | See Chrysler Capital standard and incentivized rate sheets; single payment leases receive the following reduction: <ul style="list-style-type: none"> - 0.00041 for 24-month terms - 0.00072 for 25- to 48-month terms |
| Sign and Drive | In order to waive first payment, increase money factor for 24 months by 0.00063; for 25 to 48 months, increase money factor by 0.00029 |
| Excess Wear & Tear Protection | Maximum of \$650 or MSRP (state rules apply); MVP products are recommended |
| Credit Life & Disability Insurance | Credit life and accident and disability insurance are available based on state guidelines |
| Vehicle Service Contract (VSC) Eligibility | VSC may be sold on contracted lease deals where the annual mileage (plus any upfront purchased mileage), multiplied by the term of the lease, exceeds the manufacturer's standard warranty coverage; VSC cannot exceed the lesser of maximum approved advance or \$6,500 |
| Initial Mileage | Refer to Lease Program Guide |
| Chrysler Capital RVLG | Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis, or as needed |
| GAP | GAP is included in the lease at no additional cost; selling GAP coverage by the dealer is strictly prohibited |
| Insurance | Comprehensive and collision coverage is required for the life of the lease and must be verified prior to delivery of the vehicle; Chrysler Capital must be listed as an additional insured and loss payee: <ul style="list-style-type: none"> - Maximum deductible = \$1,000 - Bodily injury - follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement |

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PURCHASED MILEAGE

| Mileage Plan | | Upfront | Termination |
|--------------|--------|---------|-------------|
| Standard | 15,000 | \$0.20* | \$0.25** |
| Low | 12,000 | N/A | \$0.25** |
| Extra Low | 10,000 | N/A | \$0.25** |

\$0.40 SRT, Trackhawk and TRX models

**\$0.50 SRT, Trackhawk and TRX models

EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS TIERS 1-3 ONLY TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY

| Term | Low | Extra Low |
|-------------------|-----------|-----------|
| 48 Months | + 3.0 PTS | + 4.0 PTS |
| 36, 39, 42 Months | + 2.0 PTS | + 3.0 PTS |
| 24 & 27 Months | + 1.0 PTS | + 2.0 PTS |

Excludes light duty commercial use vehicles

MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT

| TIER | Standard | Incentivized | Jeep, Wrangler |
|------|----------|--------------|----------------|
| 1 | 0.00020 | Waived | Waived |
| 2 | 0.00021 | Waived | Waived |
| 3 | 0.00023 | 0.00018 | 0.00023 |
| 4 | 0.00025 | 0.00019 | 0.00025 |
| 5 | 0.00028 | 0.00025 | 0.00028 |

WAIVING FIRST PAYMENT

| Term | Money Factor Increase |
|--------------------|-----------------------|
| 24 | 0.00063 |
| 27, 36, 39, 42, 48 | 0.00029 |

ADVANCE CALCULATION

Net cap cost ÷ MSRP

RESIDUAL CALCULATION

MSRP from manufacturer's invoice
+ Residualizable DIOs
- Removed Equipment

= Residualizable MSRP
x Residual Percentage from Chrysler Capital or OEM
Incentive Program

FLATS

| TIER | Standard | Incentivized |
|------|----------|--------------|
| 1-4 | \$250 | \$150 |
| 5 | \$150 | \$50 |

MINIMUM NET CAP COST

- » Net cap cost cannot be lower than the greater of
1) 60% of MSRP or 2) Adj. Residual + \$2,500
- » Cap cost reduction cannot exceed 40% of MSRP

NET CAP COST

Agreed Upon Value of the Vehicle
+ Acquisition Fee
+ Aftermarket Products
+ Taxes/Title/License/Registration
+ Negative Equity
- Capitalized Cost Reductions

Funding Package Address

Preferred - For faster turn-time (up to 1 day)
FedEx™ Shipments to DDS:
Chrysler Capital eDocs Program, Suite 2049
4054 Willow Lake Blvd
Memphis, TN 38153

Chrysler Capital - LEASE ONLY

Titling Information*

CCAP Auto Lease Ltd.
P.O. Box 961272
Fort Worth, TX 76161

*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.

Loss Payee

CCAP Auto Lease LTD
P.O. BOX 4210
Carmel, IN 46082

Assignee

CCAP Auto Lease LTD
P.O. BOX 961272
Fort Worth, TX 76161

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STANDARD STIPULATIONS:

- » Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- » Must obtain final approval before contracting
- » Any changes to net capital cost and/or deal structure are subject to price adjustments
- » Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- » Compliance with the Wisconsin Marital Property Law is required
- » A valid U.S. government-issued ID card is required for all applicants
- » Physical address is required to fund; a P.O. Box is not an acceptable physical address
- » Proof of insurance is required
- » Lessee's Affidavit is required
- » Purchasing multiple Chrysler Capital units require credit manager approval
- » First contract received will fund, others will be subject to return

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