CHRYSLER CAPITAL

STANDARD LEASE RATE SHEET - 04.01.21 - 05.03.21

LEASE RATES – MONEY FACTORS

All tax exempt customers, increase money factor by .00032. Exemption certificate must be included with contract.

Jeep® Wrangler (excludes PHEV)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00224	0.00222	0.00195	0.00159	0.00174	0.00170
TIER 2	0.00290	0.00288	0.00261	0.00225	0.00240	0.00236
TIER 3	0.00405	0.00403	0.00376	0.00340	0.00355	0.00351
TIER 4	0.00517	0.00515	0.00488	0.00452	0.00467	0.00463
TIER 5	0.00665	0.00663	0.00636	0.00600	0.00615	0.00611

Jeep® Gladiator (Sport 4x4 / Sport S 4x4)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00282	0.00280	0.00263	0.00271	0.00280	0.00296
TIER 2	0.00347	0.00345	0.00328	0.00336	0.00345	0.00361
TIER 3	0.00463	0.00461	0.00444	0.00452	0.00461	0.00477
TIER 4	0.00574	0.00572	0.00555	0.00563	0.00572	0.00588
TIER 5	0.00723	0.00721	0.00704	0.00712	0.00721	0.00737

Jeep® Gladiator (all other)	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00261	0.00259	0.00242	0.00250	0.00259	0.00275
TIER 2	0.00327	0.00325	0.00308	0.00316	0.00325	0.00341
TIER 3	0.00442	0.00440	0.00423	0.00431	0.00440	0.00456
TIER 4	0.00554	0.00552	0.00535	0.00543	0.00552	0.00568
TIER 5	0.00702	0.00700	0.00683	0.00691	0.00700	0.00716

Jeep® Wrangler PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00378	0.00376	0.00203	0.00205	0.00207	0.00217
TIER 2	0.00433	0.00431	0.00258	0.00260	0.00262	0.00272
TIER 3	0.00564	0.00562	0.00389	0.00391	0.00393	0.00403
TIER 4	0.00667	0.00665	0.00492	0.00494	0.00496	0.00506
TIER 5	0.00777	0.00775	0.00602	0.00604	0.00606	0.00616

Chrysler Pacifica PHEV	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00378	0.00376	0.00359	0.00367	0.00376	0.00392
TIER 2	0.00433	0.00431	0.00414	0.00422	0.00431	0.00447
TIER 3	0.00564	0.00562	0.00545	0.00553	0.00562	0.00578
TIER 4	0.00667	0.00665	0.00648	0.00656	0.00665	0.00681
TIER 5	0.00777	0.00775	0.00758	0.00766	0.00775	0.00791

All Other Vehicles	24 MONTHS	27 MONTHS	36 MONTHS	39 MONTHS	42 MONTHS	48 MONTHS
TIER 1	0.00241	0.00239	0.00222	0.00230	0.00239	0.00255
TIER 2	0.00307	0.00305	0.00288	0.00296	0.00305	0.00321
TIER 3	0.00422	0.00420	0.00403	0.00411	0.00420	0.00436
TIER 4	0.00534	0.00532	0.00515	0.00523	0.00532	0.00548
TIER 5	0.00682	0.00680	0.00663	0.00671	0.00680	0.00696

CREDIT PHONE 855.541.7717 **FUNDING PHONE** 855.976.9766

To view incentivized offers, please visit the Chrysler Capital Dealer Website (via DealerCONNECT www.dealerconnect.com)

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CHRYSLER CAPITAL®

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Incentivized Program Rates	Refer to the Chrysler Capital Incentivized Lease Programs on DealerCONNECT
Acquisition Fee	Please refer to the Chrysler Capital Incentivized Lease Program for tier 1 and 2 acquisition fees; see call back for all other tiers
Dealer Markup	Dealer markup is allowed on acquisition fees of $595 or more for tiers 1 through 4 only; maximum markup is $300
Advance	Maximum all-in advance is 115% on tiers 1-2; 110% on tier 3; 105% on tiers 4 and 5
Incentivized Participation	Maximum incentivized markup is 0.00042 on tiers 1 through 5
Standard Participation	Maximum standard markup is 0.00073 on tiers 1 through 4
Participation Split	75/25 split on all participation; three payments must be made by customer or subject to chargeback
Security Deposit	Security deposit is waived for: - All tier 1 and 2 approvals with incentivized money factors - Jeep® Wrangler tier 1 and 2 approvals Standard security deposit is one monthly payment rounded up to the nearest $25 increment
Dealer Installed Options (DIO)	Maximum $1,200 with installation invoice and customer-signed RO or buyer's order; for full list of Chrysler Capital-approved DIOs, see the Residual Value Lease Guide
Disposition Fee	$395 (unless otherwise regulated by state law)
Excess Mileage at Termination	Standard $0.25 per mile, $0.50 for SRT®, Trackhawk and TRX models
Vehicle Return Fee (Early Termination)	$495
Purchase Option Fee	$350
Tax Exempt Leases	Add 0.00032 to the base money factor
Single Payment Lease	See Chrysler Capital standard and incentivized rate sheets; single payment leases receive the following reduction: - 0.00041 for 24-month terms - 0.00072 for 25- to 48-month terms
Sign and Drive	In order to waive first payment, increase money factor for 24 months by 0.00063; for 25 to 48 months, increase money factor by 0.00029
Excess Wear & Tear Protection	Maximum of $650 or MSRP (state rules apply); MVP products are recommended
Credit Life & Disability Insurance	Credit life and accident and disability insurance are available based on state guidelines
Vehicle Service Contract (VSC) Eligibility	VSC may be sold on contracted lease deals where the annual mileage (plus any upfront purchased mileage), multiplied by the term of the lease, exceeds the manufacturer's standard warranty coverage; VSC cannot exceed the lesser of maximum approved advance or $6,500
Initial Mileage	Refer to Lease Program Guide
Chrysler Capital RVLG	Chrysler Capital will publish a Residual Value Lease Guide on a monthly basis, or as needed
GAP	GAP is included in the lease at no additional cost; selling GAP coverage by the dealer is strictly prohibited
Insurance	Comprehensive and collision coverage is required for the life of the lease and must be verified prior to delivery of the vehicle; Chrysler Capital must be listed as an additional insured and loss payee: - Maximum deductible = $1,000 - Bodily injury – follow state minimum guidelines for public liability coverage Insurance requirements are described in detail within the lease agreement

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PURCHASED MILEAGE

Mileage Plan		Upfront	Termination
Standard	15,000	$0.20*	$0.25**
Low	12,000	N/A	$0.25**
Extra Low	10,000	N/A	$0.25**

*$0.40 SRT®, Trackhawk and TRX models
**$0.50 SRT, Trackhawk and TRX models

EXTRA LOW/LOW MILEAGE RESIDUAL ADJUSTMENTS TIERS 1-3 ONLY TIERS 4-5, 15,000 MILE STANDARD LEASE ONLY

Term	Low	Extra Low
48 Months	+ 3.0 PTS	+ 4.0 PTS
36, 39, 42 Months	+ 2.0 PTS	+ 3.0 PTS
24 & 27 Months	+ 1.0 PTS	+ 2.0 PTS

Excludes light duty commercial use vehicles

MONEY FACTOR INCREASE TO WAIVE SECURITY DEPOSIT

TIER	Standard	Incentivized	Jeep® Wrangler
1	0.00020	Waived	Waived
2	0.00021	Waived	Waived
3	0.00023	0.00018	0.00023
4	0.00025	0.00019	0.00025
5	0.00028	0.00025	0.00028

WAIVING FIRST PAYMENT

Term	Money Factor Increase
24	0.00063
27, 36, 39, 42, 48	0.00029

ADVANCE CALCULATION

Net cap cost ÷ MSRP

RESIDUAL CALCULATION

MSRP from manufacturer's invoice
+ Residualizable DIOs
- Removed Equipment

= Residualizable MSRP
x Residual Percentage from Chrysler Capital or OEM Incentive Program

FLATS

TIER	Standard	Incentivized
1-4	$250	$150
5	$150	$50

MINIMUM NET CAP COST

» Net cap cost cannot be lower than the greater of 1) 60% of MSRP or 2) Adj. Residual + $2,500

» Cap cost reduction cannot exceed 40% of MSRP

NET CAP COST

Agreed Upon Value of the Vehicle
+ Acquisition Fee
+ Aftermarket Products
+ Taxes/Title/License/Registration
+ Negative Equity
- Capitalized Cost Reductions

Funding Package Address
Preferred – For faster turn-time (up to 1 day)
FedEx™ Shipments to DDS:
Chrysler Capital eDocs Program, Suite 2049
4054 Willow Lake Blvd
Memphis, TN 38153

Chrysler Capital - LEASE ONLY
Titling Information*
CCAP Auto Lease Ltd.
P.O. Box 961272
Fort Worth, TX 76161

*Except IA, KS, TX and OH, refer to Lease Title and Lienholder codes on Chrysler Capital Dealer Website via DealerCONNECT for special instructions and further details. If titled incorrectly contracts are subject to return.

Loss Payee
CCAP Auto Lease LTD
P.O. BOX 4210
Carmel, IN 46082

Assignee
CCAP Auto Lease LTD
P.O. BOX 961272
Fort Worth, TX 76161

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STANDARD STIPULATIONS:

- Must confirm all incentivized program terms and eligibility requirements through the incentive configurator on DealerCONNECT
- Must obtain final approval before contracting
- Any changes to net capital cost and/or deal structure are subject to price adjustments
- Ensure the contract is approved, signed by the applicant(s), dealer, and assigned to Chrysler Capital unless otherwise noted on callback
- Compliance with the Wisconsin Marital Property Law is required
- A valid U.S. government-issued ID card is required for all applicants
- Physical address is required to fund; a P.O. Box is not an acceptable physical address
- Proof of insurance is required
- Lessee's Affidavit is required
- Purchasing multiple Chrysler Capital units require credit manager approval
- First contract received will fund, others will be subject to return

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