

## **Chrysler Capital Lease-End\* Grid**

	How/When Available	Dealer Pays	Customer Pays	Dealer Required Action	Title	Unit Status	Payment Options
Market Value Price	www.ChryslerDirect.com Available anytime during lease term	Market Value Price + Adesa Buyer's Fee	Amount per EARLY TERM or SCHEDULED TERM provision indicated on Lease Agreement	Select Market Value Purchase in ChryslerDirect.com; complete entire purchase, including payment paid via ChryslerDirect.com	Dealer gets title	Grounded/Goes into dealer inventory	Payment to OPENLANE
Dealer Payoff Price (Fixed Value Price)	www.ChryslerDirect.com 61+ days from maturity - all dealers 0 days (up to maturity) - floorplan dealers	Residual + remaining and past due payments + unpaid fees + purchase option fee	Nothing, not responsible for excess wear and tear, mileage overage or disposition fee if applicable	Select Payoff Purchase in ChryslerDirect.com; complete entire purchase, including payment paid via ChryslerDirect.com	Dealer gets title	Goes into dealer inventory	Payment to OPENLANE
Dealer Buyout** Price	www.ChryslerDirect.com Available anytime during lease term	Early termination charge or remaining payments + excess wear/tear + mileage overage + disposition or turn-in fee + unpaid taxes + other fees Customer will receive an invoice for any outstanding amounts due	Any amount not paid by dealer will be included in customer's invoice	Select Dealer Buyout Price in ChrylerDirect.com; complete entire transaction, including payment paid via ChryslerDirect.com	Chrysler Capital keeps title	Grounded/ Chrysler Capital Unit	Payment to OPENLANE
Dealer Buyout** with Market Value Purchase	www.ChryslerDirect.com Available anytime during lease term	Market Value Price + excess wear/tear (if pre-inspection performed) + disposition or turn-in fee + mileage overage + other fees + Adesa buyer's fee	Any amount not paid by dealer will be included in customer's invoice	Select Dealer Buyout Price + Market Value Price on ChryslerDirect.com; complete entire transaction, including payment paid via ChryslerDirect.com	Dealer gets title	Grounded/Goes into dealer inventory	Payment to OPENLANE
Customer Purchase Option	Customer only - call Chrysler Capital Customer Allegiance Team Available anytime during lease term	If dealer is assisting customer with purchase of the vehicle, contact Dealer Allegiance Team for further instructions	Residual + past due payments and other amounts due + official fees + purchase option fee + applicable taxes	If dealer is assisting customer with purchase of the vehicle, contact Dealer Allegiance Team for further instructions	Customer gets title unless dealer is sending payoff	Customer keeps	Payment to Chrysler Capital

<sup>\*</sup>For TRAC leases, please contact your Small Business Auto Sales Manager regarding available options.

<sup>\*\*</sup>In the event the vehicle is returned prior to the final payment due date, the customer's early termination charge cannot be determined until after the sale of the vehicle. However, the early termination charge will not exceed the Dealer Buyout amount noted above (total of remaining payments plus known excess wear/tear and mileage charges that the customer would have owed if the lease were terminated at the end of the lease term). If the early termination charge is lower than the Dealer Buyout amount, the customer may receive a refund for any prepaid amounts that exceed the total early termination liability. NOTE: Additional amounts assessed after the date of this quote may still be owed by the customer.



### Chrysler Capital Lease-End\* Grid (Continued)

	How/When Available	Dealer Pays	Customer Pays	Dealer Required Action	Title	Unit Status	Payment Options
Ground Lease Return - Full Term	www.ChryslerDirect.com  Available on, or after, the final payment due date	Nothing	Remaining payments + any past due payment and other amounts due and/ or unpaid fees including (excess wear/tear/mileage overage, unpaid taxes and disposition fee, if applicable)	Select Grounding Vehicle on ChryslerDirect.com; complete entire process; unit will be scheduled for transport	Chrysler Capital keeps title	Grounded/ Chrysler Capital Unit	Customer will receive an invoice for any outstanding amounts due
Ground Lease Return - Early Term	www.ChryslerDirect.com  Available prior to the final payment due date	Nothing	Amount per EARLY TERM provision indicated on Lease Agreement	Select Grounding Vehicle on ChryslerDirect.com; complete entire process; unit will be scheduled for transport.	Chrysler Capital keeps title	Grounded/ Chrysler Capital Unit	Customer will receive an invoice for any outstanding amounts due

# **Early Termination Liability "EARLY TERM"\*\*\***(Terminated prior to the last payment due date)

Early Termination Charge

Past Due and unpaid payments owed as of the termination date

Vehicle Return Fee (\$495 or maximum allowed by state)

Outstanding Fees and Taxes

## **Scheduled Termination Liability** (Terminated on or after the last payment due date)

Past due and unpaid payments

Excess wear/tear and excess mileage

Disposition Fee (\$395 or maximum allowed by State)

Outstanding fees and taxes

\*For TRAC leases, please contact your Small Business Auto Sales Manager regarding available options.

\*\*In the event the vehicle is returned prior to the final payment due date, the customer's early termination charge cannot be determined until after the sale of the vehicle. However, the early termination charge will not exceed the Dealer Buyout amount noted above (total of remaining payments plus known excess wear/tear and mileage charges that the customer would have owed if the lease were terminated at the end of the lease term). If the early termination charge is lower than the Dealer Buyout amount, the customer may receive a refund for any prepaid amounts that exceed the total early termination liability. NOTE: Additional amounts assessed after the date of this quote may still be owed by the customer.

\*\*\*The EARLY TERM Charge (the amount by which the adjusted lease balance exceeds the realized value) will not exceed the sum of any remaining lease payments and charges for excessive wear and excess mileage the customer would have owed had the lease terminated as scheduled at the end of the lease term.

#### www.ChryslerDirect.com

 $\label{thm:continuous} \mbox{Questions about viewing maturities, turn-in process, other \mbox{ChryslerDirect issues} \\$ 

480-556-5242 | ChryslerDirectSupport@openlane.com

Customer Allegiance Team 855-383-0558 | Monday through Friday, 7 a.m. to 9 p.m. and Saturday, from 7 a.m. to 5 p.m. CT ChryslerAllegianceTeam@ChryslerCapital.com

#### **Dealer Allegiance Team**

First point of contact to help you facilitate dealer payoffs, dealer buyouts, vehicle grounding, vehicle purchase, vehicle transports and all other lease-end related activities

855-569-9023 | Monday through Friday, from 8 a.m. to 6 p.m. CT DealerAllegianceTeam@ChryslerCapital.com

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