

CHRYSLER CAPITAL.

SIGN AND DRIVE


PLEASE REVIEW THE FOLLOWING STEPS FOR FASTER FUNDING.

STEP 1 In order to waive the first payment, increase the money factor for the 24 months by 0.00063; for 25-48 months, increase the money factor by 0.00029 (please refer to rate sheet).

STEP 2 Please circle the "Sign and Drive" option on the Consumer Funding Requirements Checklist in the lease section. This is required to identify to the funding department that the lease is a "Sign and Drive."

From Rate Sheet

Sign and Drive	Available to waive first payment add .00063 to the money factor for 24 months and .00029 for 25-48 months
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CONSUMER FUNDING REQUIREMENTS CHECKLIST

A COMPLETED CHECKLIST IS RECOMMENDED WITH EVERY DEAL.

CUSTOMER NAME _____ APPLICATION ID# _____

STANDARD RATE INCENTIVIZED RATE

Program ID# _____

Tier (Circle one): 1 2 3 4 5 Sign & Drive: Y or N

**REQUIRED DOCUMENTS
(RETAIL & LEASE):**

<input checked="" type="checkbox"/> Copy of final approval with barcode (submit the approved callback with the structure that matches your contract)	<input checked="" type="checkbox"/> Signed Credit Application
<input checked="" type="checkbox"/> Signed Contract	<input checked="" type="checkbox"/> Assignment Form (if not assigned on contract)
<input checked="" type="checkbox"/> Lease Worksheet (preferred for lease if applicable)	<input checked="" type="checkbox"/> Buyer's Order (preferred)
<input checked="" type="checkbox"/> Bookout or Invoice	<input checked="" type="checkbox"/> Title Application
<input checked="" type="checkbox"/> Odometer Statement	<input checked="" type="checkbox"/> Warranty, GAP or CH&L signed contract (if applicable)
<input checked="" type="checkbox"/> Notice to Co-Signer and Third Party Guaranty Agreement (business with guaranty)	

RETAIL/BALLOON

Buy Rate _____

Dealer buy down rate _____

+ Markup _____

= Sell Rate _____

Expected Dealer Participation \$ _____

Rebate Program ID #s _____

For Balloon:

Term: 48 or 60 (Circle one)

Balloon Factor _____ % Balloon Amount \$ _____

Rebate Program ID #s _____

ADDRESSES
SEND ALL FUNDING PACKAGES TO:

FEDEX
Chrysler Capital
eDocs Program, Suite 2049
4054 Willow Lake Boulevard
Memphis, TN 38153

ALL OTHER COURIERS
Chrysler Capital
eDocs Program, Suite 2049
3268 Progress Way
Wilmington, OH 45177

LIENHOLDER ADDRESS - RETAIL:
Chrysler Capital
P.O. Box 961272
Fort Worth, TX 76161

TITLING INFORMATION - LEASE:
CCAP Auto Lease Ltd.
P.O. Box 961272
Fort Worth, TX 76161

Loss Payee - RETAIL (INSURANCE PURPOSES):
Chrysler Capital
P.O. Box 3610
Carmel, IN 46082

LESSOR INSURANCE NOTIFICATION - LEASE:
CCAP Auto Lease Ltd.
P.O. Box 4210
Carmel, IN 46082

LESSOR INSURANCE NOTIFICATION - LEASE:
Santander Bank, N.A.
P.O. Box 4210
Carmel, IN 46082

FIRST PAYMENT ADDRESS (BEFORE DEAL IS FUNDED):
Chrysler Capital
5201 Rufe Snow Dr. Suite 400
North Richland Hills, TX

LEASE

Base Money Factor _____

+ Markup _____

+ Waive Security Deposit _____

+ Sign & Drive (if applicable) _____

= Final Money Factor _____

Expected Dealer Participation \$ _____

Term (Circle one): 24 36 39 42 48

Residual Value: _____ %

Acquisition Fee \$ _____ (See current Incentivized Lease Program rules for amount)

Security Deposit \$ _____ (if applicable, see current Incentivized Lease Program rules)

Sign & Drive: Y or N (circle one) (See current lease rate sheet for additional money factors)

Rebate Program ID #s _____

SOLD ORDER PROTECTION

Recommended: Consumer Funding Requirements checklist form dealer with Y circled so funding can identify the first payment has been waived.

STEP 3 Full payment must be displayed on the contract in sections 2a and 5b.

STEP 4 The first month's payment must be disclosed in the rebate and non-cash section.

STEP 5 REQUIRED Contact your DMS provider to have the "Sign and Drive Program" option added to the "Other Terms" section of the contract. This will help funding identify that the first month's payment has been waived.

2a must show full payment due date contracted.

Required: The first payment must be broken out in 5b and credited in rebate and non-cash credit (5 left side).

Required: In *Other Terms* print Sign & Drive Program. This will help funding identify that the first payment has been waived.

Trade-In Vehicle and Its Allowance			
Year	2012	Make	FORD
Model	MUSTANG	Gross Amount of Trade-In Allowance	\$ 550.00
Prior Credit or Lease Balance	\$ N/A	Net Trade-In Allowance	= \$ 550.00 (If less than zero, enter zero).
Federal Consumer Leasing Act Disclosures			
1. Amount Due at Lease Signing or Delivery (Itemized below) *	2. Payments a. Monthly Payments. Your first monthly payment of \$ <u>905.02</u> is due on <u>04/11/2013</u> followed by <u>35</u> payments of \$ <u>905.02</u> due on the <u>11th</u> of each month. The total of your monthly payments is \$ <u>32,580.72</u> . b. Single Payment. Your payment of \$ <u>N/A</u> is due on <u>N/A</u> .	3. Other Charges (Not part of your monthly or single payment) Disposition fee (if you do not purchase the Vehicle) \$ <u>395.00</u> N/A \$ <u>N/A</u> N/A \$ <u>N/A</u> N/A \$ <u>N/A</u> N/A \$ <u>N/A</u> N/A \$ <u>N/A</u> Total \$ <u>395.00</u>	4. Total of Payments (The amount you will have paid by the end of this Lease) \$ <u>36,126.08</u> (Section 1 plus Section 2 total plus Section 3 total minus 5(b) and 5(d))
5. Amount due at Lease signing or delivery:		* Itemization of Amount Due at Lease Signing or Delivery	
a. Capitalized Cost Reduction	\$ <u>3,450.00</u>	i. N/A	+ \$ <u>N/A</u>
b. First Monthly Payment	\$ <u>905.02</u>	j. N/A	+ \$ <u>N/A</u>
c. Single Payment	\$ <u>N/A</u>	k. N/A	+ \$ <u>N/A</u>
d. Refundable Security Deposit(s)	+ \$ <u>925.00</u>	l. N/A	+ \$ <u>N/A</u>
e. Registration fees	+ \$ <u>100.36</u>	m. N/A	+ \$ <u>N/A</u>
f. Title fees	+ \$ <u>N/A</u>	n. N/A	+ \$ <u>N/A</u>
g. Acquisition fee	+ \$ <u>N/A</u>	o. N/A	+ \$ <u>N/A</u>
h. Documentation fees	+ \$ <u>N/A</u>	Total	= \$ <u>4,980.38</u>
How the amount due at Lease signing or delivery will be paid: Net Trade-In allowance** \$ <u>550.00</u> Rebates and cash credits + \$ <u>3,405.02</u> Amount to be paid in cash + \$ <u>1,025.36</u> Total = \$ <u>4,980.38</u>			
Your Payment is Determined as Shown Below:			
Gross capitalized cost. The agreed upon value of the Vehicle (\$ <u>39,720.00</u>) and any items you pay over the Lease Term (such as service contracts, insurance, and any outstanding prior credit or lease balance).	\$ <u>40,961.75</u>	Rent charge. The amount charged in addition to the depreciation and any amortized amounts.	+ \$ <u>13,410.36</u>
Capitalized cost reduction. The amount of any net trade-in allowance, rebate, non-cash credit, or cash you pay that reduces the gross capitalized cost.	- \$ <u>3,050.00</u>	Total of base payments. The depreciation and any amortized amounts plus the rent charge.	= \$ <u>31,029.12</u>
Adjusted capitalized cost. The amount used in calculating your base payment.	= \$ <u>37,911.75</u>	Lease Term. The number of months in your Lease.	<u>36</u>
Residual Value. The value of the Vehicle at the end of the Lease used in calculating your base payment.	- \$ <u>20,293.00</u>	Lease payments. The number of payments in your Lease.	+ <u>36</u>
Depreciation and any amortized amounts. The amount charged for the Vehicle's decline in value through normal wear and for other items paid over the Lease Term.	= \$ <u>17,618.75</u>	Base Payment	= \$ <u>861.92</u>
		Sales/use tax	+ \$ <u>43.10</u>
			+ \$ <u>N/A</u>
		Total payment	= \$ <u>905.02</u>
Early Termination. You may have to pay a substantial charge if you end this Lease early. The charge may be up to several thousand dollars. The actual charge will depend on when the Lease is terminated. The earlier you end the Lease, the greater this charge is likely to be.			
Excessive Wear and Use. You may be charged for excessive wear based on our standards for normal use and mileage in excess of <u>15,000</u> miles per year at the rate of \$ <u>0.25</u> per mile. (Excess Mileage Charge)			
<input checked="" type="checkbox"/> Purchase Option at End of Lease Term. If the box in this line is checked, you have the option to purchase the Vehicle at the end of the Lease Term for \$ <u>20,293.00</u> and a purchase option fee of \$ <u>350.00</u> . The purchase option price does not include official fees such as those for taxes, tags, license and registration which you will also be required to pay.			
Other Important Terms. See Lease documents for additional information on early termination, purchase options and maintenance responsibilities, warranties, late and default charges, insurance, and any security interest, if applicable.			
Itemization of Gross Capitalized Cost			
Agreed upon value of the Vehicle	\$ <u>39,720.00</u>	Extended Warranty and Service Contract	\$ <u>N/A</u>
Sales or Use Tax and any other applicable taxes	\$ <u>137.25</u>	Documentation fee	\$ <u>175.00</u>
Title, License and Registration fees	\$ <u>34.50</u>	Outstanding Prior Credit or Lease Balance and Negative Equity	\$ <u>N/A</u>
		Acquisition fee	\$ <u>895.00</u>
			\$ <u>N/A</u>
			\$ <u>N/A</u>
			\$ <u>N/A</u>
			\$ <u>N/A</u>
		Total	= \$ <u>40,961.75</u>
Additional Protections		Other Terms	
You may buy any of the following voluntary protection plans. They are not required as part of this Lease and will not be a factor in our decision to lease the Vehicle to you. Your signature below means that you want the described item and that you have received		*** SIGN & DRIVE PRO-	

CONTACT INFORMATION

Chrysler Capital Funding Department
Phone: 855-976-9766
Funding@chryslercapital.com

Dealer Advocacy Group
Phone: 855-541-7746
DealerAdvocacy@chryslercapital.com